

Message from the Director General

Dear Members,

I take this opportunity to wish you and your colleagues a Very Happy & a Prosperous New Year. Along with all the new hopes and promises that the New Year would bring, hope it also brings us a lot more opportunities to serve you and work together. Let us together have a fresh start. A new chapter in life waiting to be written. New questions to be asked, embraced, and loved. Answers to be discovered and then lived in this transformative year of delight and discovery

Bombay Chamber of Commerce & Industry has brought out some of the most sought after wall calendars over the decades. Thanks to all our sponsors who have supported us this year. We have brought out yet another magnificent calendar. It portrays the CSR initiatives of some of the member organizations.

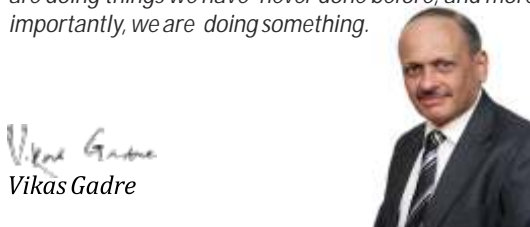
Bombay Chamber is hosting a networking event for the foreign missions in Mumbai. Hon. Chief Minister of Maharashtra, Mr. Devendra Fadnavis, has agreed to be the chief guest for the evening. Hon. Chief Minister may share his vision for investment and various economic development opportunities in Maharashtra. This evening will be an ideal networking platform for our member companies, seeking to explore possible business opportunities in the global markets.

On 17th of this month, we will have a full day conference on GST, where eminent speakers will share their thoughts. During this month, we will have two training programs under our collaboration with USAID.

We would also be conducting several thought out programs like Mentoring Sessions, Exclusive Sessions, Networking & Delegation meets, Panel Discussions, etc. on various sectors. Look forward to your active participation and benefiting from the same.

You can connect with us via your preferred social network! I invite you to connect with us and stay updated on the latest news, information and happenings via your social networks. We look forward to interacting with you on Twitter, LinkedIn, Facebook and Youtube.

I hope that in this year to come, we make mistakes. Because if we are making mistakes, then we are making new things, trying new things, learning, living, pushing ourselves, changing ourselves, changing our world. We are doing things we have never done before, and more importantly, we are doing something.



Vikas Gadre
Vikas Gadre

Chamber Happenings

Role of line / functional Manager in Employee Engagement

HRM Committee had organized a workshop on "Role of Line / functional Manager in Employee Engagement". The purpose of this program was to popularize the HRD ethos & approach of line/functional Managers. The programme shared the challenges and pitfalls in implementation of the HR agenda. It covered real time case studies & simulations of business situations to create a hands-on experience for participants.

Achieving Hi-Performance Leadership

HRM Committee conducted this workshop, it added value to the participants from collective experiences shared by faculty. It geared towards nurturing leadership skills for personal and professional growth of an individual team member. The program covered modern tools for management, key traits of leadership which enabled participants to learn and gain knowledge from insights and best practices to perform better in their day to day work.

Delivering Customer Delight: Customer retention and Growth with WoW Services!

HRM Committee organised this unique workshop which geared towards nurturing

customer services management skills, thereby enabled participants to prepare right strategies for customer relationship management (CRM) and best-in-class customer experience management towards profitable business growth.

Workshop on I.T. Security (Cyber Crime)

Information Technology Committee organised this workshop with an objective to protect the organizations business information and any client or customer information within its custody by safeguarding its confidentiality, integrity and availability.

The workshop enlightened the delegates with the following topics:

- Why I.T security
- Employee monitoring
- Recovering deleted data
- Steganography
- IT security in your office
- Cyber law & its administration

Due to overwhelming response, it will be held again on January 19, 2014.

For details contact: Revati Khare, 61200231, marketing3@bombaychamber.com

Forthcoming Programmes

Exclusive Session On Non-Banking Credit Solution to Industrial Growth and NPAs Resolution (with special reference to MSME's)

Date : January 15, 2015

Banking & Finance committee has organised this session to help understand Industrial Slowdown, growing NPA & financial sickness in business. This session offers cause-and-effect of industrial slowdown & remedial measures thereof. The session outlines measures for engendering an environmental and transactional trust eco-system in private credit network which will help to encourage free flow of trade credit and Bank Credit.

For details contact: Sanskrity Sharan, bfe@bombaychamber.com, 61200211

Networking meet with Foreign missions

Date : January 16, 2015

Venue : The Taj Mahal Palace, Mumbai

Bombay Chamber of Commerce and Industry is hosting a networking dinner and cocktail for the foreign missions in Mumbai. Hon. Chief Minister of Maharashtra Mr. Devendra Fadnavis, would be the chief guest for the evening.

This evening proposes to be an ideal networking platform for our member companies, seeking to explore possible business opportunities in the global markets and for foreign missions to hear the chief minister speak on his vision for investment and various economic development opportunities in Maharashtra.

For details contact: Priyanka Sathe international@bombaychamber.com, 61200248

Forthcoming Programmes contd...

Workshop on 'Make in India' Concept

Date : January 16, 2015
Venue : Board Room, Ruby

This session aims to benefit the Manufacturing Companies to understand the 'Make In India' Conceptualization. The session will be hosted by Mr. Sanjay Arte, President, S.R.Business Consulting along with 2 Principal Advisor from Infor (India) Private Ltd.

*For details contact : Akhilesh,
msme@bombaychamber.com, 61200233*

Panel Discussion: Management Liability: Changing Dynamics of D & O Risks & Insurance

Date : January 20, 2015
Venue : Board Room, Ballard Estate

The emerging legal landscape pertaining to D & O Risks and the various Insurance coverages available shall be discussed.

*For details contact : Lysha Lewis,
insurance@bombaychamber.com, 61200234*

Workshop on How the Insurance Industry can achieve Breakthrough transformation through digital technologies

Date : January 22, 2015
Venue : Board Room, Ruby

This workshop aims at creating an awareness of the various 'Digital technologies' and how they are transforming the way Insurance Businesses are conducted. The participants will learn how to leverage digital technologies to increase revenue.

*For details contact : Lysha Lewis,
insurance@bombaychamber.com, 61200234*

Winning customers: Creating Effective Sales and Marketing Strategies

Date : January 22, 2015
Venue : Board Room, Ballard Estate

HRM Committee is organising this workshop which is designed to add value to participants by sharing faculty's experience in Sales, Marketing customer services function and businesses management domain in several successful companies over the last two decades.

*For details contact : Ashwini Ghogare,
event.support@bombaychamber.com, 61200238*

An Evolved Interpretation on Rules, Reforms and Regulations 'Fraud, Manipulation and Insider Trading in the Indian Securities Market'

Date : January 23, 2015

Private Equity and Venture Capital committee is organising this event. The Chief Speaker of the panel discussion opines that 'The law on frauds in the securities markets has become highly relevant to people outside the world of legal practitioners. Whether you are an investment banker, trader, analyst, chartered accountant, company secretary, Govt. official or a finance officer and above all a lawyer not to leave aside non-finance corporate persons; understanding of Manipulation And Insider trading in The Indian Securities Markets would always put you to an advantageous leverage.'

*For details contact : Harshit Thakker,
pevc@bombaychamber.com, 61200247*

Workshop on Indirect Taxation

Date : January 23, 2015
Venue : Board Room, Ruby

Bombay Chamber is organising this workshop with an objective to give SMEs an introduction of Excise, Customs, Service Tax and VAT (Value Added Tax) along with the Legal Compliance for the same. It will cover the topic on Tax Benefits and Opportunities, Search and Seizures & Investigations. The speaker for this session is Mr. Dilip M. Save.

*For details contact : Akhilesh,
msme@bombaychamber.com, 61200233*

Two Days Certified Course: Training in Industrial Waste Management and Waste to Energy

Date : January 28-29, 2015
Venue : Board Room, Ruby

Bombay Chamber in collaboration with USAID LEAD program, is offering a cost effective and high quality opportunity to the member companies to train their team in a two-day certified course on the best ways to manage industrial waste and create a successful waste-to-energy program. It is an opportunity to explore waste-to-energy generation for the industry through simple and interactive training.

Senior and Middle level Sustainability and environmental managers from Manufacturing industries, Energy-intensive industries, Plastics and its products, Iron, Steel, Chemicals, Pulp and Paper, Cement, Textiles, Hotel Industry and Hospital, Distilleries, Dairy and Tanneries are welcome to attend.

*For details contact : Mani Nair,
ybf@bombaychamber.com, 61200223*

Workshop on Smart Business Negotiating

Date : January 29, 2015
Venue : Board Room, Ballard Estate

HRM Committee is organising this workshop which is aimed at helping a cross section of businessmen & professionals to meet the challenges present in tough business transactions. Those who know that success in business and in life is the direct outcome of negotiation and cannot therefore be done on a trial or error basis.

*For details contact : Ashwini Ghogare,
event.support@bombaychamber.com, 61200238*

RAK (Ras al-Khaimah) Delegation meet

Date : February 11, 2015

RAK (Ras al-Khaimah) Investment Authority provides a complete set of customized business setup solution for companies and manufacturing units who are looking to expand their operations in the Middle East.

They wish to work in collaboration with Bombay Chamber of Commerce and Industry to help Indian industry players set up their companies in Middle East. For the same their three representatives would be visiting our office on 11th February 2015. We would be organizing a B2B session for industry players in the following sectors, Chemical, Plastics, Electrical, Food Processing, Building material & Metals, Hardware and tools.

*For details contact : Priyanka Sathe
international@bombaychamber.com, 61200248*

Governance in Procurement

Date : February 13, 2015
Venue : Board Room, Ruby

Governance Committee is organising a half day seminar on governance in procurement. This seminar would focus on the compliance perspective faced by the industry today and would cover areas of compliance, different perspective on procurement, sharing of best practices in the industry.

*For details contact : Roshni Sudesh,
csr@bombaychamber.com, 61200227*

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