



Bombay Chamber  
of Commerce & Industry

# Newsletter

Vol. 1 No.2 - March 2013

177 Years Old | Theme: Corporate as Citizen | Managed by Professionals | Over 4500 Members | Investment Gateway to India

## Message from the Director General

Dear Friends,

*It gives me great pleasure to communicate with you again and share our successes, learning's from the Chamber activities in February with you.*

*During February, we continued our efforts to engage with foreign consulates for increasing the Chambers focus on FDI. Our attempt is to create a platform to get opportunities for trade, commerce, technical collaborations and for acquisitions. We have met H. E. Consul General of the Federal Republic of Germany, H. E. Consul General of the State of Kuwait, H. E. Consul General of the Republic of South Africa for increasing collaboration opportunities with members of the Chamber. The response is overwhelming and we will have opportunities for taking delegations to these countries. I have also had meetings with Officials of JLT Dubai free trade zone, officials from North East Chamber of UK, Winnipeg Chamber of Commerce for Canada for increasing Chamber to Chamber collaboration. These interactions will translate in seminars, events and delegations and I am urging you to make use of these Networking opportunities.*

*During the month, keeping in line with our focus on MSME, we held an interactive meeting Dr. Kavita Gupta, Addl. DGFT. The interactive meeting was very well attended by MSME members and it has given us courage to hold another session with Mr. Bhan from Directorate General of Valuation. I am requesting our members to attend the session and get benefit of Mr. Bhan's knowledge, who is the only world customs organization certified trainer on customs valuation in India.*

*Following the footsteps of our HRM expert committee, which has done a path breaking work of producing small pocket booklets on good HR practices, Our Insurance expert committee will be setting up a help desk for the benefit of members on insurance issues. The expert committee with support from Secretariat will launch it during April. Our IT mentorship program is already in place and we have a signed an MoU with a group of very experienced CIO's from large MNC's and Auto companies. Members will benefit immensely by engaging with mentoring services from these experienced CIO's.*

*We are in the process of creating a Process manual for Bombay Chamber, so that the chamber processes are uniform, transparent and efficient to deliver value to members and other stakeholders.*

*You are aware that, we are committed to become environment friendly and use less and less paper. In the chamber, all our internal communication to Managing committee is paperless. We would like to send this Monthly Newsletter also by email. I am requesting you to kindly update your email addresses. I will be very happy to receive your feedback on the Newsletter as well as on the Chamber activities.*

*Write to me or email to on [feedbackjdg@bombaychamber.com](mailto:feedbackjdg@bombaychamber.com)*

*Wishing you a very Happy and colorful Holi.*

*Warm regards, and Best wishes,*

*Vikas Gadre*

Vikas Gadre  
Director General

## Chamber Happenings

### Meeting with the Consul General of Kuwait

The Director General, Bombay Chamber had a meeting with the Consul General of Kuwait, Mr. Salem Al-Khaledi. One of the key points discussed was about collaborating with the Consulate General and Kuwaiti Chamber of Commerce to take a delegation of the members of the Chamber to Kuwait. The delegation would be focused on the following sectors: Energy – Petrochemicals & Oil, Healthcare, Education and Agriculture.

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### Interactive Session & Site Visit to Godrej & Boyce Manufacturing Co. Ltd.

Sustainability Committee organized an Interactive Session and Site Visit to Godrej & Boyce Manufacturing Co. Ltd. It focused on Energy, water conservation & minimising waste; Energy Conservation in Compressed Air using Energy Efficient Pneumatic Control Systems; Demonstration of PC software & Android App for compressed air leakage monitoring using ultrasonic flow meter.

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### Workshop on Social Return on Investment (SROI) and Measurement of CSR

Sustainability Committee organized Workshop on SROI and Measurement of CSR which was instrumental in understanding applicability of SROI, the methodology to calculate SROI and Measurement and tracking of CSR and the challenges faced by the companies.

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### Visit to Southern Gujarat Chamber of Commerce and Industry (SGCCI)

SGCCI had organised an Auto Expo at grand scale. Our Joint Director met Mr. Paresh Patel, President, SGCCI who is open to collaboration with Bombay Chamber and suggested that meeting can be planned to identify the areas of collaboration. He said that he can facilitate the meeting with Head of National Small Industries Corporation (NSIC), Delhi in Mumbai for MSMEs.

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### Interactive Session with Addl. DGFT

MSME Forum and International Trade & Commerce Committee organized an Interactive Session with Addl. DGFT, Dr. Kavita Gupta with the objective to provide trade facilitation services to members and a platform for discussion on policy, operational and procedural issues impacting trade and respective industries.

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### Meeting with German Consulate

The Director General, Bombay Chamber had a meeting with German Consul General, Mr. Michael Siebert, Deputy Consul General, Mr.

Michael Ott and Consul-Counsellor, Financial Sector, Mr. Heiko Quast. Some of the areas of mutual interest involved taking delegations from India to Germany, hosting German Delegations, inviting a German Expert on the Eurozone to address the Chamber members etc.

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### B2B Meeting with German Delegates from the Technical Textile Sector

The Bombay Chamber in association with WB Management Consulting organized a B2B Meeting for the members of the Chamber with four German Companies from the Technical Textile Sector. The German delegates were looking to establish business. Each member got to interact with the representatives for exploring business.

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### Interactive Session on Budget 2013-14 and Current Labour Scenario

The Manufacturing Committee organized an Interactive Session with Dr. Siddhartha Roy, Chief Economist, TATA Group and Mr. Satish Pradhan, Group Head, HR, TATA Group. Dr. Roy presented his views on the recent Union Budget and Mr. Pradhan discussed on the Current Labour Scenario.

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### Workshop on Changing Landscapes of Risks & Liabilities in the Pharmaceutical Sector

Insurance and Hospitals Committee organized a specialized workshop on Risks and Liabilities Emerging in the Pharma Sector. The event underlined the importance of speed and efficacy of clinical trials, sustainable and responsible policies for doing business and development of Indian market for liability products. The event also highlighted the issues such as IPR, Distribution Agreements and Litigation across the countries.

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### Enriching Training Experience of ITI students

The trainees of Bhokar ITI got an intensive learning exposure at Garware Polyester Ltd. and Endurance Technologies Ltd. in Aurangabad. It was a structured visit whereby students of motor mechanic, fitter and electrician interacted with factory supervisors, safety engineers and experienced workers. Students received good lessons on machine operations, inventory control and safety precautions.

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### America's Energy Security: Will it change the World including India?

Power Committee organized an address by Mr. Blake Clayton, Fellow for Energy and National Security, Council on Foreign Relations, New York. North America is on the threshold of becoming energy self-sufficient or energy

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## Forthcoming Programmes

### Mediators' Training Programme From March 5 -10, 2013

As an initiative of its Managing Committee, Bombay Chamber, in coordination with the Bombay High Court, is providing training to its Members to become trained Mediators for resolving commercial disputes. Dr. Sheo K. Sharma, internationally renowned Mediator, is providing the training. After completion of training, the participants will be issued certificate by the Bombay High Court to serve as trained mediators.

For details, contact: [rg@bombaychamber.com](mailto:rg@bombaychamber.com)



### Interactive Session on Doing Business with the Slovak Republic - March 13, 2013

In an endeavour to promote Bombay as an Investment Gateway to India, Bombay Chamber is organizing its FIFTH monthly event "Doing Business with the Slovak Republic" in collaboration with the Embassy of the Slovak Republic. They would be making a presentation on the investment opportunities in the Slovak Republic.

For details, contact: [patilja@bombaychamber.com](mailto:patilja@bombaychamber.com) /  
[nambiar@bombaychamber.com](mailto:nambiar@bombaychamber.com)



### Interactive Meeting with Mr. Gautam Chatterjee, IAS, Director General of Shipping - March 19, 2013

Discussion on new policy initiative undertaken by the Directorate General of Shipping to facilitate maritime trade. Member can interact for desirable change in policy and procedural matters which have adverse impact on their business.

For details, contact: [ks@bombaychamber.com](mailto:ks@bombaychamber.com)



### Seminar on 'Secured usage of Mobile Technology' - March 20, 2013

Electronics Telecommunication and Information Technology Committee of Bombay Chambers is organizing a seminar on 'Secured usage of Mobile Technology' to help its members to deal with the issues of breach of identity, transactions, malware, fraud etc. The seminar will be addressed by Mr. Burgess Cooper, Vodafone India, Mr. Sanjeev Dali, Colgate Palmolive Pvt. Ltd.

For details, contact: [patelis@bombaychamber.com](mailto:patelis@bombaychamber.com)



### Seminar on "Customs Valuation and Capacity Building" - March 25, 2013

MSME Forum and International Trade & Commerce Committee has organised session by Mr. S. D. Chand, Deputy Commissioner, Directorate General of Valuation- Mumbai. He is the only World Customs Organisation certified trainer on customs valuation in India. The seminar aims to concentrate on concepts of valuation and different methods of valuation under the customs act.

For details, contact : [patilja@bombaychamber.com](mailto:patilja@bombaychamber.com)/  
[nambiar@bombaychamber.com](mailto:nambiar@bombaychamber.com)



### Training on Implementation of Whistle – Blower Policy - 2<sup>nd</sup> week of April, 2013

Governance Committee will organize a Training program on implementation of the whistle – blower policy with trainers from companies like HUL, BASF, Tata Chemicals. This program is mainly for the members who have voluntarily adopted Bombay Chamber's Code of Ethics.

For details, contact : [ankit@bombaychamber.com](mailto:ankit@bombaychamber.com)



## New Attraction

### Help Desk Services & Solutions – Facilitating Risk Management

Bombay Chamber is starting with **Help Desk Services** exclusively for its members. We will have a dedicated team of Experts who will provide customized solutions and guidance to manage all business risks effectively from insurance perspective. What's more, the desk will even help our members to successfully manage their insurance claims free of cost.

### Mentorship Service

Bombay Chamber is introducing the Mentoring Program. Today, the need of the hour is for the SME sector to scale up and take advantage of India's fast growing economy. Through this program, senior industry leaders will mentor our clients. The main purpose of this initiative to provide our members with 'C'-level consultancy at an affordable cost and an access to 'C'-Level inputs for gainful deployment. At present, Bombay Chamber has signed an MoU with GEMS Advisory Services which is the first Mentoring group to provide this service. Interested members are invited to approach the Chamber.



Employee Engagement

Employee Retention

Talent Acquisition

Performance Management Systems

Human Resource Management Committee of Bombay Chamber has prepared these booklets which will serve as a toolkit for our members in dealing with their daily HR issues.

Price for : Members - Rs. 20/- each and Non Members - Rs. 25/- each

For details, contact : Mr. Ankit Agrawal, Tel.: 022-4910 0249, Email : [ankit@bombaychamber.com](mailto:ankit@bombaychamber.com)

## Chamber Happenings contd....

independent on account of declining consumption of oil products and accelerating production of oil and natural gas liquids. Can India replicate this kind of oil and gas boom?



### Mumbai Power Supply Open Access, Uniform and Affordable Tariff Regime

Power committee had organized a seminar wherein Mr. Suresh Prabhu, Former Union Minister Power; Mr. Ajoy Mehta, IAS, MD, Mah. State Electricity Distribution Co. Ltd. also Sec. to the Govt. of Mah., Dept. of Energy; Mr. O. P. Gupta, IAS, GM, BEST Undertaking Ltd. and Mr. Surya Sethi, Former Principal Advisor-Energy, Planning Commission addressed the subject. They discussed that despite the fact that private companies have added around 65,000 MW to the current capacity of 1,00,000 MW and increased per capita consumption of electricity from 250 KWh to 1000 KWh, electricity charges in Mumbai are highest in the country.



### Facilitating Trade between India, Europe and Africa via the Port of Antwerp

The Logistics Committee with the official delegation from the Port of Antwerp had organised a meeting. The Port of Antwerp works on landlord model and plans to negotiate with private sector to invest in supply chain development that offers state-of-art handling facilities for all kinds of cargo - container to break-bulk, ro-ro and project cargo. The Port of Antwerp is vying for a share of car cargo from Chennai, which is emerging as global auto hub.



### Panel Discussion on Breaking into the Corporate World

Young Bombay Forum organised a Panel Discussion on the topic "Breaking into the Corporate World" for the management students in the presence of renowned Panellists: Mr. Ravi

Valecha, HSBC, Mr. Sujit Patil, Tata Chemicals, and Ms. Diana Bharucha, Kotak Securities. The key areas of discussion were understanding the Companies requirement from potential Human Resource, setting-up the expectations for the initial few years of the career, preparation required during management studies, appropriate attitude for career growth.



### Interactive Session on issues related to Trade Marks, including Madrid Protocol

Interactive session with Ms. Debbie Cohn, Commissioner for Trademarks, U.S. Patent and Trademark Office (USPTO), and other officials from USPTO was organised by the Chamber. The deliberations covered aspects like USPTO employees' working from home programme facilitated by high level internet connectivity, filing strategies under the Madrid Protocol, issues concerned with the Trade Mark Registry or Patents office in India, disparities in working between the USPTO and the patents office in India, digitization and its advantages.



### Lecture on The Underappreciated Openness of India

Banking, Finance & Economic Committee organized the 8<sup>th</sup> lecture of the series on the topic of 'The Underappreciated Openness of India'. The lecture was delivered by Dr. Jahangir Aziz. He explained it by a presentation giving a macro level depiction of different areas within economy. It was discussed that Indian economy works the same like other economy and changes taking place at global level effect the country making it an open economy.



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