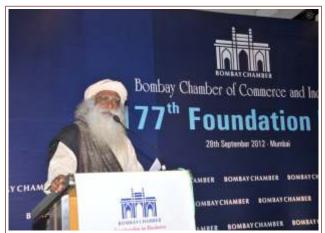


Annual Report 2012-13

177th Foundation Day - September 28, 2012



Mr. Uday Khanna, President, Bombay Chamber delivering Welcome Address



Sadhguru Jaggi Vasudev, delivering Keynote Address



Ms. Neera Saggi, Vice President, Bombay Chamber delivering Vote of Thanks



Dr. Atindra Sen, Director General, Bombay Chamber, Sadhguru Jaggi Vasudev, Founder, Isha Foundation and Mr. Uday Khanna



Mr. Pankaj M. Baliga, Vice President, Tata Consultancy Services, Sadhguru Jaggi Vasudev and Mr. Vikas Gadre, Executive Director, Bombay Chamber



View of participants



Annual Report 2012-13

| CONTENTS | Pg No. |
|---|--------|
| | |
| Managing Committee | 2-5 |
| Expert Committees | 6-7 |
| Roster of Events: | |
| Chamber Events | 8-10 |
| Expert Committee Events | 11-13 |
| • Visitors | 14 |
| Representations and Memoranda | 15-16 |
| Bombay Chamber of Commerce & Industry Trust for Economic & Management Studies | 17 |
| Bombay City Policy Research Foundation (BCPRF) | 18 |
| Bombay First | 18 |
| Bombay Chamber Publications | 19 |
| Chamber's Representatives in various bodies | 20 |
| Trade Services | 21 |
| Advisory Services | 22 |
| The Associated Chambers of Commerce & Industry of India | 23 |
| Audited Accounts for the Financial Year Ended March 31, 2013 | 24 |

SPECIAL PHOTOS OF IMPORTANT EVENTS

177th Foundation Day

176th Annual General Meeting

Bombay Chamber's Civic Awards & Bombay Chamber's Good Corporate Citizen Awards

- : Inside Front Cover
- : Inside Back Cover
- Facing page of Report of the Managing Committee 2012-13



Bombay Chamber's Awards 2012-13

CIVIC AWARDS 2012-13

Presented at the 176th Annual General Meeting – June 22, 2012

The Bombay Chamber of Commerce and Industry created the Annual Civic Awards in the year 1984 to recognize corporate organizations and institutions which consistently contribute towards the beautification and betterment of environment, social development, art, culture & heritage, in and around Mumbai. The Bombay Chamber presented its Civic Awards 2011-12 to the following organizations on June 22, 2012 at the occasion of its 176th AGM. The awards were presented by the Chief Guest, Mr. Arun Maira, Member, Planning Commission of India.

| Award Winner | rs | 1 |
|--|--------------------------|---|
| Category | Company Name | |
| 1. Sustainable Environmental Initiatives | Siemens Ltd. | 2 |
| 2. Social Development (Urban & Rural) | Mahindra & Mahindra Ltd. | |
| 3. Art, Culture & Heritage | Excel Crop Care Ltd. | 3 |

Panel of Judges

- 1. Justice F.I. Rebello, Former Chief Justice, High Court of Allahabad Former Judge High Court of Bombay
- 2. Mr. Saroj K. Datta, Former Executive Director, Jet Airways
- 3. Dr. Meena Galliara, Chairperson, Social Enterprise Cell, Narsee Monjee Institute of Management Studies



GOOD CORPORATE CITIZEN AWARDS

Presented at the 177th Foundation Day - September 28, 2012

The Bombay Chamber of Commerce & Industry instituted the Good Corporate Citizen Award in 1994 to recognize and honour conspicuous achievement by corporates in terms of service to the civic community in addition to outstanding operational performance. The Bombay Chamber believes that industry has a major role to play in the betterment of society by making a positive contribution to the community.

The parameters of evaluation were business performance, performance in industrial relations, environment, safety and occupational health, employee welfare, ethics and customer satisfaction, and social investment/CSR.

During the evaluation process the Panel of Judges were of the opinion that the entries received from Banks and Financial Institutions and small micro companies category did not meet the selection criteria.

The Awards were presented by the President and Vice President of Bombay Chamber on the occasion of the 177th Foundation Day of the Bombay Chamber.

| A | ward Winners |
|----------|--------------------|
| Category | Company Name |
| Large | Tata Motors Ltd. |
| Medium | Eureka Forbes Ltd. |

Panel of Judges:

- 1. Mr. Satish Karnik, Former Group VP, Aditya Birla Corporation and former Chairman, ESH Committee, Bombay Chamber
- 2. Dr. Meena Galliara, Director, Center for Sustainability Management & Social Entrepreneurship
- 3. Mr. Saroj K. Datta, Executive Director, Indamer Company Pvt. Ltd.





Bombay Chamber of Commerce & Industry

REPORT OF THE MANAGING COMMITTEE 2012-13

The Managing Committee of the Bombay Chamber of Commerce and Industry is pleased to present to its members this Report for the year 2012-13, the Income and Expenditure Account and the Balance Sheet as at March 31, 2013. In accordance with Article 94 of the Articles of Association of the Chamber, this report is being submitted for adoption at the Annual General Meeting.

Established 1836 Admin Off.: 'The Ruby', 4th Floor, NW, 29, Senapati Bapat Marg (Tulsi Pipe Road), Dadar (W), Mumbai 400 028. India. Tel.: +91-22 6120 0200 Fax: +91-22 6120 0213 E-mail : bcci@bombaychamber.com URL : www.bombaychamber.com Regd. Off.: Mackinnon Mackenzie Building, 4, Shoorji Vallabhdas Marg, Ballard Estate, Mumbai 400 001. India. Tel.: +91-22 4910 0200

ANNUAL REPORT 2012 - 2013



Managing Committee 2012-13



PRESIDENT

Uday Khanna Chairman Lafarge India Pvt. Ltd.

Mr. Uday Khanna is a Chartered Accountant. Mr. Khanna is the Chairman of Lafarge India Pvt. Ltd. as also Chairman of Bata India Ltd. and is on the Boards of Castrol India Ltd. & Pfizer Ltd.

Prior to this Mr. Khanna was the Managing Director and CEO of Lafarge India till July 2011. Mr. Khanna joined the Lafarge Group in Paris on 1st June, 2003 as Senior Vice President for Group Strategy, after a long experience of almost 30 years with Hindustan Lever Ltd. / Unilever in a variety of financial, commercial and general management roles both nationally and internationally. His last position before joining Lafarge, was Senior Vice President Finance, Unilever - Asia, based in Singapore. He has earlier been on the Board of Hindustan Lever Ltd. (Hindustan Unilever Ltd.) as Director - Exports. Mr. Khanna has also worked as Vice Chairman of Lever Brothers in Nigeria and General Auditor for Unilever-North America based in the USA. Mr. Khanna was the President of the Indo-French Chamber of Commerce & Industry in 2008 and 2009.



VICE PRESIDENT

Neera Saggi Chief Executive L & T Seawoods Pvt. Ltd.

Ms. Neera Saggi joined the Indian Administrative Service, 1980. For Twenty eight years with the Indian Administrative Service (IAS), she worked within the government with multiple stakeholders and in different sectors including health, commerce, shipping and ports. Besides other assignments, she was District Magistrate Hooghly in West Bengal, Dy. Chairperson with the Jawaharlal Nehru Port Trust (JNPT), CMD of Hindustan Diamond Corporation and Development Commissioner of SEZ for the western region.

Presently, Ms. Saggi is the Chief Executive Officer of L&T Seawoods Pvt. Ltd. (LTSPL), a billion dollar infrastructure & construction project located in Navi Mumbai. She was invited by the U. S. Consulate, as one of the 10 leading Indian women business executives to meet U. S. Secretary of Commerce, John Bryson.

Ms. Neera Saggi is a Director on board of Hyderabad International Trade Expositions Ltd.; CSJ Infrastructure Pvt. Ltd.; L&T Infocity Ltd.; SICOM Ltd. and The Council of EU Chamber of Commerce in India.

Rajeev Dubey President (Group HR, Corp. Services & After-Market) and Member of the Group Executive Board, Mahindra & Mahindra Ltd.



Anil B. Jain Managing Director Jain Irrigation Systems Ltd.



K.K. Maheshwari Director Aditya Birla Mgmt. Corpn. Pvt. Ltd.



Managing Director Tata Chemicals Ltd.



P. R. Ramesh Chairman Deloitte Haskins & Sells



Surojit Shome CEO & Country Head, India Rabo Bank International

ELECTED MEMBERS



Bhavesh P. Gandhi Executive Vice Chairman Pipavav Defence and Offshore Engineering Co. Ltd.



Dr. Hasit B. Joshipura VP, South Asia & MD, India Glaxo Smithkline Pharmaceuticals Ltd.



Shrijeet Mishra Chief Operating Officer Times of India Group (Bennett, Coleman & Co.Ltd.)



M. P. Pinto Director SCI Forbes Ltd.



Anil Sardana Managing Director Tata Power Co. Ltd.



Praveen Vashistha Executive Chairman Howden Insurance Brokers India Pvt. Ltd.



Annual Report 2012-13



Sumit Baneriee Vice President Reliance Cement Co. Pvt. Ltd.



Prasad Chandran Chairman & MD BASF India Ltd.



Ramesh G. Iyer Managing Director Mahindra & Mahindra Financial Services Ltd.



Russell Parera Senior Partner - Markets KPMG



R. A. Shah Senior Partner Crawford Bayley & Co.



N. Srinath Managing Director Tata Teleservices Ltd.

INVITED MEMBERS



Capt. Avinash Batra Chairman Seahorse Ship Agencies Pvt.Ltd.



Yashmun Engineers Ltd.



Dr. Rajiv B. Lall Vice Chairman & MD IDFC Ltd.



Trilochan Singh Sahney Chairman NRB Bearings Ltd.



M. K. Sharma Sole Proprietor M.K. Sharma & Associates



F. N. Subedar Chairman Tata Services Ltd.



Dr. Arindam Bhattacharva Managing Director The Boston Consulting Group



S. Hajara Chairman & MD The Shipping Corporation of India Ltd. (upto 31.12.2012)



Zia Mody Senior Partner AZB & Partners



Cyril S. Shroff Managing Director Amarchand & Mangaldas & Suresh A. Shroff & Co.



Anil Singh Senior Vice President & MD DP World, Subcontinent DP World Pvt. Ltd.

SECRETARIAT



Dr. Atindra Sen Director General & Secretary Director General & Secretary Bombay Chamber [upto 31.1.2013] Bombay Chamber [w.e.f. 1.2.2013]



Managing Director & CEO Forbes & Co. Ltd.



Nitin Paranjpe CEO & Managing Director Hindustan Unilever Ltd.

REPRESENTATIVE OF ORGANISATIONS PROMOTED/ SUPPORTED BY THE BOMBAY CHAMBER

NOMINATED MEMBERS



Chairman Young Bombay Forum



Nasser Munjee Chairman BCPRF

RECIPROCAL INVITEES



Niranjan Hiranandani President Indian Merchants' Chamber



S.K. Jain President Mahratta Chamber of Commerce Industries & Agriculture, Pune



Ashish Pednekar President Maharashtra Chamber of Commerce, Industry & Agriculture

SPECIAL INVITEE FROM THE GOVT.



Rajeev Gupta Chairman Mumbai Port Trust

President/Vice President: 2013-14

PRESIDENT Ms. Neera Saggi Chief Executive L & T Seawoods Pvt.Ltd.

VICE PRESIDENT Dr. Hasit B. Joshipura Sr. V.P.-South Asia & MD-India Glaxo Smithkline Pharmaceuticals Ltd.



Saroj K. Datta Director











Managing Committee 2012-13

ADMINISTRATIVE SUB-COMMITTEES

The Managing Committee re-constituted the following four functional Sub-Committees from amongst its members under Article 63 of the Articles of Association of the Bombay Chamber to carry out administrative and financial functions on its behalf.

Membership Sub-Committee

Chairman - Mr. Uday Khanna, President Members - Ms. Neera Saggi, Vice President Ms. Zia Mody, Member, Mg. Committee

Investment, Finance & Audit Sub-Committee

Chairman - Mr. Uday Khanna, President Members - Ms. Neera Saggi, Vice President Mr. Ashok Barat, Member, Mg. Committee Mr. F.N. Subedar, Member, Mg. Committee Mr. P.R. Ramesh, Member, Mg. Committee Mr. M.P. Pinto, Member, Mg. Committee

Staff Sub-Committee

Chairman - Mr. Uday Khanna, President Members - Ms. Neera Saggi, Vice President Mr. Rajeev Dubey, Member, Mg. Committee

Premises Sub-Committee

- Chairman Mr. Uday Khanna, President
- Members Ms. Neera Saggi, Vice President

Ms. Ashok Barat, Immediate Past President Mr. Nitin Paranjpe, Member, Mg. Committee Mr. R. Mukundan, Member, Mg. Committee Ms. Zia Mody, Member, Mg. Committee Mr. Anil Sardana, Member, Mg. Committee

BOMBAY CHAMBER MEMBERSHIP

Election of Members during the year 2012-13

| Ordinary | 11 |
|---------------------------------|-----|
| Associate | 22 |
| Associate with Limited Services | 184 |

Membership position as on March 31, 2013

| Members | 2011-12 | 2012-13 | 2013 | Authorised by Articles |
|------------------------------------|---------|---------|------|---------------------------|
| Ordinary | 1000 | 966 | 938 | 2000 |
| Associate | 894 | 893 | 891 | 5000 |
| Associate with Limited Services | 2016 | 2519 | 2635 | 5000 |
| Honorary | 75 | 75 | 75 | - |
| Total | 3985 | 4453 | 4539 | 7000 |

CORE AREAS OF FOCUS: 2012-13

The overarching theme "Corporate as a Citizen" adopted in 2010-11 to continue to reflect in all the Chamber activities.

Code of Ethics for Corporates

In our endeavor to enhance Good Governance, Bombay Chamber has compiled a comprehensive Code of Ethics for its member companies which has been widely circulated among our members for voluntary adoption. Around 150 organizations have voluntarily adopted the same. Bombay Chamber is taking up further initiatives such as knowledge sharing session on the whistle-blower policy; provide guidelines for self audit on Governance for large companies. For MSMEs, the Chamber has set up a Governance & Ethics Cell to handle corruption related issues on an aggregate basis and reach out to larger companies to support the SMEs through a "Buddy System" for facilitating operational excellence.

Skills and Employability Project

As a first initiative for skill development in Maharashtra, Bombay Chamber signed an MoA with the State Government for the upgradation of Bhokar Industrial Training Institute in the District of Nanded. A new course on dress making was introduced for female students. In order to provide exposure to real worklife situation, industrial visits were arranged in Aurangabad. Bombay Chamber is interacting with UK agencies for possible technical support for capacity building of the institute. The next objective is to create a centre of excellence for a single-trade specific courses. Bombay Chamber will help the State Government to identify job opportunities with its member companies.

Mumbai Arts and Crafts Centre - WADA project

This is being jointly promoted with the Municipal Corporation of Greater Mumbai to set up a permanent centre of arts and crafts in the city.

Young Bombay Forum

Revitalizing of the Young Bombay Forum initiated by Ashith Kampani, Chairman, Young Bombay Forum, saw an increase in the membership. Presently members are engaged with Media Committee and Skills & Employability Project.

(1) R & A support to the 17 expert committees (2) Selectively engage with other Chambers on specific Issues and (3) Undertake such activities that align with the larger mission "Corporate as a Citizen".

Young Bombay Forum has launched the Study Report on "Understanding the Voice of the Working Youth in Mumbai" shared the findings with member companies.

Bombay Chamber Trust for Economic and Management Studies Bombay City Policy Research Foundation

The two Trusts undertake studies and research projects for the betterment of the city as well as its economy. The research output of the two Trusts provides the necessary inputs for the Chamber's advocacy role.

Focus on MSME members

In order to better serve members in the SME sector, Feedback Business Consulting Services Pvt. Ltd. was engaged to conduct a needs analysis through a survey of over 600 members. The Chamber will henceforth expand its services to this sector through a permanent cell.

Δ



Managing Committee Meetings

CORE AREAS OF FOCUS: 2012-13 contd.....

Acquisition of additional Premises

The Chamber has acquired a suitable office space in The Ruby, Senapati Bapat Marg, Dadar, Mumbai which is operational as the Administrative office w.e.f. March 22, 2013. The office premises at the Mackinnon Mackenzie Building, Ballard Estate, remains the Registered Office of the Chamber.

Mediation Training Programme

In co-ordination with Justice Dr. D.Y. Chandrachud and Mr. P.N. Deshmukh, Member Secretary, Maharashtra State Legal Services Authority, two batches of 42-hours training for a total of 15 members was conducted by Dr. Sheo K. Sharma, Internationally Renowned Trainer (based at US).

Promoting FDI

During the course of one year, the Chamber has successfully established a good relationship with the various foreign mission in Mumbai, such as Brazil, France, Japan, Germany, Turkey, Canada, Kuwait China, Slovakia, Malaysia, Austria, Myanmar and Poland.

Presentations/briefings made at the Managing Committee Meetings

| June 12, 2012 | Presentation by Mr. Neville Gandhi, Regional Compliance Officer, Siemens Ltd. on corporate governance and compliance issues |
|--------------------|---|
| July 10, 2012 | Briefing by President about his Mission Statement and focus areas – going forward Briefing by President on July 7, 2012 workshop on revisiting the vision/mission of the Chamber and next steps to be taken |
| August 14, 2012 | Interactive Session with Ms. Manjeet Kripalani, Executive Director, Gateway House on Myanmar |
| September 11, 2012 | Presentation by Mr. Ashith Kampani on YBF initiatives Presentation by Dr. Atindra Sen, DG, Bombay Chamber on 'Project opportunities for SME and financial inclusion' Presentation by SNEHA, NGO on vision and its activities Presentation by Mr. Anil Sardana, Member, Managing Committee, Bombay Chamber and Managing Director, Tata Power Co. Ltd. on power sector |
| October 9, 2012 | Presentation by Mr. Shreejit Mishra, Member, Bombay Chamber on a Media plan to create a unique position for the Chamber around the slogan "Good for Mumbai - Good for India". Presentation on the `Issues/Challenges and Opportunities in the Insurance Sector' by Mr. Praveen Vashishta, CEO & Managing Director, Howden Insurance Brokers India Pvt. Ltd. Presentation by Mr. Deepak Sood, MD & CEO, Future Generali Life Insurance on Life Insurance Presentation on the Insurance Sector by Mr. G. N. Bajpai, Chairman, Future Generali India Life Insurance Co. Ltd. & Future Generali India Insurance Co. Ltd. |
| November 20, 2012 | Briefing by Mr. Sumit Banerjee, Member, Managing Committee on ITI Project Briefing by Mr. Ashith Kampani, Member, Managing Committee on YBF Initiatives |
| December 11, 2012 | Briefing by Mr. Prasad Chandran, Member, Managing Committee on Governance issues. Presentation on `Creating tomorrow's Company – Mahindra Experience' by Mr. Rajeev Dubey, Member, Managing Committee and President (Group HR, Corporate Services & After – Market) and Member of the Group Executive Board, Mahindra & Mahindra Ltd. |
| January 8, 2013 | - Briefing by Mr. Vikas Gadre, Executive Director, Bombay Chamber on Mentoring Service for MSME & WAPR |
| February 12,2013 | Presentation by Ms. Anita Garware on "'Mumbai Katha: A journey through the city and time" Presentation by MECOM (Media & Entertainment Committee) on vision, action and responsibilities 2013–14 and beyond Presentation by Mr. Shrijeet Mishra, Member, Managing Committee on "Rebranding of Mumbai" Brief Presentation by Mr. Suresh Rathod, Group Account Director, IPAN Hill & Knowlton Strategies |
| March 12, 2013 | Presentation on HRM Committee by Mr. Rajeev Dubey, Member, Managing Committee |
| | |



Expert Committees : 2012-13

The Bombay Chamber has eighteen specialized/expert committees with membership drawn from Senior Management Executives of the Bombay Chamber's Ordinary Members, who meaningfully contribute to the deliberations of the Committee by pooling their experience and technical expertise. In 2012-13, the expert committees of the Chamber were reorganized giving adequate representation and focus to emerging sectors such as education and health care. To achieve a better synergy between the Managing Committee and Expert Committees, each expert committee is now chaired by a member of the Managing Committee or their domain expertise and interest thereby aligning the agenda and activities of the expert committees with the larger goals and objectives of the Chamber

| COMMITTEE | CHAIRPERSON | SECRETARIAT OFFICER | CORE AREAS OF FOCUS |
|--|-----------------------|---|--|
| Agriculture and Food Processing | Mr. Anil Jain | Ms. Kavita Sharma (upto 20.3.2013) Ms. Jayshree Patil (w.e.f. 21.3.2013) | Agriculture, Food Processing, Food Security and PDS, Animal Husbandry, Horticulture, Fisheries, Pisciculture, Rural Development, Floriculture |
| Banking, Finance and Economics | Mr. Surojit Shome | Ms. Sugeeta Upadhyay | Banking, Finance, Capital Markets, Economic Policy & Corporate Strategy, Economic Affairs, Micro Finance, Mutual Funds, Private Equity and Venture Capital, DI Policy, Investment & Investors Protection |
| Education and Skill Development | Mr. Sumit Banerjee | Mr. Pravin Rane | Education and Training Employability & Skill Development, Human Resource Development |
| Electronics and Telecommunication & Information Technology | | Ms. Isha Patel | Electronics & Telecommunications, Quality Improvement & Technology, Computers & Electronics, IT & ITEs, e-Governance |
| Governance | Mr. Prasad Chandran | Mr. Prashant Bais | Corporate Governance, Code of Ethics, Code of Conduct |
| HRM | Mr. Rajeev Dubey | Mr. Prashant Bais | Education and Training, Human Resource Development & Industrial Relations |
| Insurance & Hospitals | Mr. Praveen Vashishta | Mr. Pravin Rane | General Insurance, Life Insurance, Medical Insurance and all insurance products. Hospitals and Health Care, Medical Tourism |
| International Trade & Commerce | Mr. S.K. Saraf | Ms. Milisha Nambiar | International Trade, Retail Trade and Franchising, Textiles, Automobiles, Gems and Jewelry, FMCG, Iron & Steel |
| Legal Affairs and IPR | Mr. M. K. Sharma | Mr. R. Ganesh | Corporate Laws, IPR, Competition Law, Company Law, Cyber Law, Mergers & Acquisition, Arbitration, Labor and Industrial Laws |



Expert Committees : 2012-13

| COMMITTEE | CHAIRPERSON | SECRETARIAT OFFICER | CORE AREAS OF FOCUS |
|---|---------------------|--|--|
| Logistics | Mr. C.R. Nambiar | Ms. Kavita Sharma (upto 20.3.2013) Mr. Pravin Rane (w.e.f. 21.3.2013) | Civil Aviation, Shipping, Surface Transport & Logistics and Railways & Roadways |
| Manufacturing | Mr. R. Mukundan | Mr. Pran Daniell | Manufacturing, Services, Government Procurement, WTO, FTA |
| Media, Entertainment, Travel & Hospitality | Mr. Shrijeet Mishra | Ms. Milisha Nambiar | Media, Marketing, Brand Building, Tourism, Culture, Sports & Entertainment, Travel, Hospitality, Fashion & Design, Advertising |
| Power | Mr. Anil Sardana | Ms. Kavita Sharma (upto 20.3.2013) | Power Generation, distribution, pricing issues, renewable energy |
| Public Affairs | Mr. S. Hajara | Mr. Prashant Bais | Corporate Communications and Branding, Affirmative Action, Public Affairs, Lobbying, Corporate Affairs, Public Sector Enterprises, Corporate Governance |
| Sustainability | Mr. Russell Parera | Ms. Usha Maheshwari | Corporate Responsibility, Environment, Global Warming, Safety, Defense, Disaster Management, National Security and Terrorism, Quality Management |
| Taxation and Accountancy | Mr. F. N. Subedar | Mr. R. Ganesh | Income Tax, Goods & Service Tax, Service Tax, Sales Tax, Customs & Excise, Tax Review, Reforms & Rationalization, Accounting Standards, IFRS, Corporate Fraud & Internal Audit, Cross Border Taxation, M&A |
| Urban City Infrastructure | Ms. Neera Saggi | Ms. Kavita Sharma (upto 20.3.2013) | Urban Civic amenities, Housing & Realty and Roads & Transport |
| Young Bombay Forum | Mr. Ashith Kampani | Ms. Usha Maheshwari | Leadership development, professional development and social development |



Roster of Events

Round Table Conference on Sustainable Industrial Waste Management- Way Forward - April 25, 2012

Speakers : Mr. Arvind Sharma, Director-Climate Change & Sustainability, KPMG; Dr. Saroj, Director(S)-Hazardous Substances Management Division, MoEF; Mr. Y.B. Sontakke, Jt. Director, MPCB; Mr. J. S. Kamyotra, Member Secretary, CPCB; Mr. R. V. Sonje, Dy. CEO, MIDC and Dr. A.K. Singh, Vice President, SD, Reliance Cement Co. Pvt. Ltd.



L to R : Mr. Arvind Sharma, Mr. Y.B. Sontakke, Mr. J.S. Kamyotra, Dr. Atindra Sen, Director General, Bombay Chamber, Dr. Saroj and delegates

Workshop on Corporate Social Responsibility in collaboration with NMIMS and HPCL - November 2, 2012

Keynote Address : Mr. O. P. Rawat, IAS, Secretary, DPE, Ministry of Heavy Industry & Public Enterprise, Govt. of India

Speakers : Dr. Unmesh Brahme, Yale World Fellow, Managing Partner, SustainabilityCXO Partners Worldwide; Dr. Meena Galliara, Director, Center for Sustainability Management & Social Entrepreneurship, NMIMS; Ms. Sonal Desai, GM – CSR , HPCL; Ms. Seemantinee Khot, Head, Suzlon Foundation – Suzlon Energy Ltd.; Mr. Suresh Rao, Sr. Manager, The Tata Power Co. Ltd.; Ms. Pushpa Aman Singh, CEO, GuideStar India and Dr. Sujata Mukherjee, Faculty, Center for Sustainability Management & Social Entrepreneurship, NMIMS



L to R : Dr. Atindra Sen, Director General, Bombay Chamber, Mr. Pushp Joshi, Director (HR), HPCL, Mr. O.P. Rawat, IAS, Secretary, Dept. of Public Enterprise, Govt. of India, Mr. Russell Parera, Chairman, Sustainability Committee, Bombay Chamber and Mr. Rakesh Mistri, Executive Director-HR, HPCL

Conference on Executive Talent in India Challenging Dynamics and Global Pressure jointly organised with Association of Executive Search Consultants – November 5, 2012.

Panel Discussion on Women on Boards – Why Gender Diversity Matters

Panelists: Mr. Peter Felix, President, AESC (Moderator); Ms. Sonal Agrawal, Accord India/Alto Partners; Ms. Poonam Barua, WILL Forum India; Dr. Sumita Datta, S.P. Jain Institute for Management & Research; Mr. Shailesh Haribhakti, BDO Consulting and Mr. Naveen Kshatriya.



L to R : Mr. Peter Felix, AECS (Moderator), Ms. Sonal Agrawal, Accord India/Alto Partners, Ms. Poonam Barua, WILL Forum India & Dr. Sumita Datta, S.P. Jain Institute for Management & Research



Roster of Events

Interactive Session with Sir Martin Sorrell, Chief Executive, WPP Group on How the World Views India: Opportunities & Challenges 2013 and Beyond – November 23, 2012

Speakers : Arch P K Das, Architect, PK Das & Associates; Ms.Manisha Girotra, CEO, Moelis India, Mr. Vikram Sakhuja, CEO-South Asia, GroupM, Mr. Shrijeet Mishra, Member, Managing Committee, Bombay Chamber of Commerce & Industry



L to R : Mr. Shrijeet Mishra, Mr. Vikas Gadre, Executive Director, Bombay Chamber, Arch. P. K. Das, Sir Martin Sorrell, Ms. Manisha Girotra, Mr. Ranjan Kapur, Country Manager, WPP India, Ms. Sonali Krishna, Anchor & Editor, ET Now, and Mr. Uday Khanna, President, Bombay Chamber.

Symposium – Water Security for Sustained Agriculture jointly organised with Jain Irrigation Systems Ltd. – November 27-28, 2012.

Chief Guest : Dr. Sudhir Kumar Goel, IAS, Additional Chief Secretary, Government of Maharashtra. Guest of Honour : Mr. Bhavarlal H. Jain, Founder, Chairman, Jain Irrigation Systems Ltd.

FOUR LEAD PAPERS WERE PRESENTED AND GROUP DISCUSSIONS WERE HELD

Theme 1: Water security for sustained agriculture: Governance for water and food security- on farm creation and conservation of water resources. Technical Paper presented by Mr. V. M. Ranade, Retd. Secretary Irrigation GoM. Group discussion led by Mr. Umesh Desai, Project Director, Aga Khan Rural Support Programme (AKRSP).



Dr. Sudhir Kumar Goel, lighting the traditional lamp. Others L to R: Mr. Anil Jain, Mr. Bhavarlal H. Jain and Dr. Atindra Sen,

Theme 2: Water Use Efficiency of Green and Blue water in Agriculture. Technical Paper presented by Dr. Suresh A. Kulkarni, Executive Secretary,

International Commission on Irrigation and Drainage (INCID). Group discussion led by Dr. Prabhakar Pathak, Principal Scientist, Resilient Dryland Systems, International Crop Research Institute for the Semi-Arid Tropics (ICRISAT) & Mrs. Pradnya Thakur, Director of Shashwat Eco Solution Foundation.

Theme 3: Matrix of Water- Energy- Food Nexus. Technical Paper presented by Mr. Bastiaan Mohrmman, Principal Coordinator for Water, International Finance Corporation (IFC). Group discussion led by Dr. G. Venkatramani, Agri Consultant formerly from ICARDA Syria and Ex- Agri Correspondent of Hindu.

Theme 4: Water Resource Management – Policies, Economics and Conflicts in Water Usage in Agriculture. Technical Paper presented by Mr. Suresh Khanapurkar, Project Director (water Conservation), Priyadarshini Sahkari Sutgirni. Group discussion led by Shri Haribhai Mori, Head-CSR, Bajaj Hindusthan Ltd.

Speakers: Dr. Sudhir Kumar Goel, IAS, Additional Chief Secretary, Government of Maharashtra; Mr. Aiyappa Masagi, Director, Water Literacy Foundation; Mr. Krishnakant Gandhi, Managing Director, Hatfoods Ltd.; Shri Rahmat Ali Kazi, Farmer; Mrs. Pradnya Thakur, Director, Shashwat Eco Solution Foundation; Mr. Bastiaan Mohrmman, Principal Coordinator for Water, International Finance Corporation.



Roster of Events

Launch of Young Bombay Forum's Report on Understanding the Voice of Working Youth in Mumbai – November 29, 2012.

The study report was launched by eminent panel members: Mr. Uday Khanna, President, Bombay Chamber; Mr. Ashith Kampani, Chairman, YBF; Dr. Jaideep Devare, MD, Mahindra Insurance Brokers Ltd.; Ms. Shalini Kamath, MD - Corporate Communication and HR, Ambit Holdings; Mr. Anil Salvi, Group Head-HR & Administration, J M Financial Consultants Pvt. Ltd. and Mr. Vikas Gadre, Executive Director, Bombay Chamber.



Workshop on Changing Landscapes of Risks & Liabilities in the Pharmaceutical Sector – February 12, 2013.

Speakers : Mr. Ajit Singh, Managing Director, ACG Associated Capsules Pvt. Ltd.; Mr. Sushobhan Dasgupta, Managing Director, Johnson & Johnson Medical India Ltd.; Dr. R. H. Jani, Sr. Vice President, Clinical R & D, Cadila Healthcare Ltd.; Ms. Suneela Thatte, Head- Global Operations, Quintiles Ltd.; Ms. Deepika Mathur, Vice President, Underwriting, HDFC-Ergo, General Insurance co. Ltd.; Mr. Mahesh Chainani, Senior VP, Head-Liabilities, Howden Insurance Brokers (I) Ltd.; Mr. Vivek Gambhir, Underwriter, Reliance General Insurance Co. Ltd.: Mr. Avinash Mandale, Vice President, Bilcare Technologies Ltd.; Mr. Nandan Pendsey, Senior Associate, AZB & Partners; Mr. Shane Sayers, Partner, Kennedys Law LLP; Ms. Karishma Jasani, Solicitor, Kennedys Law LLP; Mr. J Sai Deepak, Senior Associate, Sai Krishna Associate; Ms. Suja Subramaniam, Consultant, Roche India; Mr. Ramneek Goyal, AVP-Liability & Underwriting, Head-Casualty Lines, ICICI Lombard General Insurance Co. Ltd.; Mr. Mohan Joshi, Strategic Advisor, SCHOTT Glass India Pvt. Ltd.; Mr. M Kumar, General Manager, ECGC and Mr. Shane Sayers, Partner, Kennedys Law LLP



L to R : Ms. Lysha Lewis, Mr. Praveen Vashishta, Mr. Vikas Gadre, Mr. Ajit Singh, Mr. Sushobhan Dasgupta, Mr. Uday Khanna, Mr. Pravin Rane and Mr. Deepak Sood



Seminar on Secured Usage of Mobile Technology - March 20, 2013

Speakers - Mr. Burgess Cooper, CISO, Vodafone India; Mr. V.C. Kumanan, Sr. Director-IT, IDFC Ltd.; Mr. Devendra Parulekar, Partner, Ernst & Young (I) Pvt. Ltd.; Mr. Hanuman Tripathi, Group MD, Infrasoft Technologies Pvt. Ltd.; Mr. Dhananjay Rokde, Global Head-IT, Cox & Kings Pvt.Ltd.; Mr. Vikas Gadre, Director General, Bombay Chamber and Mr. Berjes Shroff, Sr. Manager-IT, Tata Services Ltd.



Expert Committee Events

Agribusiness

Symposium - Water Security for Sustained Agriculture -November 27-28, 2012 [for details see pg.No.9]

Banking & Finance

Interactive Sessions on

- How to Improve Access to Finance With Special Reference to SMEs by Mr. T. C. A. Ranganathan, Chairman and Managing Director, Export-Import Bank of India - June 28, 2012
- Strengthening SME Capabilities for Global Competitiveness by Dr. K. C. Chakrabarty, Deputy Governor, RBI - October 8, 2012
- Debt Markets in India by Mr. R.Gandhi, Executive Director, RBI March 26, 2013

Lectures on

- Challenges of Inclusive Banking by Shri A Krishna Kumar, Managing Director, State Bank of India - September 4, 2012
- Managing Foreign Exchange Risks in a Volatile Market by Mr. Jamal Mecklai, CEO - Mecklai Financials - January 29, 2013
- The Underappreciated Openness of India by Dr. Jahangir Aziz, Senior Asia Economist and India Chief Economist, J P Morgan - February 26, 2013

Electronics and Telecommunication & IT

• Talk on Analytics and Applications in Mobile – April 20, 2012

Speakers : Mr. N. Srinath, Chairman, ET & IT Committee, Mr. Nilesh Vani, Chief Strategy Officer & Executive Vice President, Aptech Ltd.

• The Eurozone: Unstable by Design - December 17, 2012

Keynote address - Professor Rajnish Mehra, Deutsche Bank Luxembourg Visiting Professor of Finance, Luxembourg School of Finance

Panelists : Dr. Siddhartha Roy, Economic Advisor, Tata Services Ltd.; Dr. Dharmakirti Joshi, Chief Economist, CRISIL Ltd.; Mr. Madan Sabnavis, Chief Economist, Credit Analysis & Research Ltd. and Ms.Ritu Anand, Chief Economist, IDFC Ltd.

HRM

• Seminar on Law Relating to Termination without enquiry dealing with low performers, Negative Feedback and Lack of Confidence - April 28, 2012

Speakers : Mr. Lancy D'Souza, Advocate, High Court and Advisor-Legal, Bombay Chamber and Mr. P.G. Murthy, Advisor, Labour & IR, Bombay Chamber

- Seminar on Management of Contract Labour July 14, 2012
 Speakers : Mr. K. M. Naik, Senior Advocate High Court; Mr. R.
 S. Pai, Advocate High Court; Mr. Lancy D'Souza, Advocate High Court & Advisor Legal, Bombay Chamber
- Inter-active Session on "Burning HR Issues of your Organisation" - August 10, 2012

Panelists: Mr. Saroj K. Dutta, Executive Director, Indamer Co. Pvt. Ltd.; Mr. Vivek Dwivedi, Director–People & Change Advisory, KPMG Management Consulting; Ms. Shalini Kamath, MD- Human Resource and Corporate communication, Ambit Holdings; Mr. Harpal Singh Chawla, Assistant Vice President-HR Admin Western Region, Almondz Global Securities Ltd. and Mr. P. G. Murthy, Advisor – Labour & IR, Bombay Chamber

 Interactive Session on Turning Down the Demand : Cutting off the Supply – October 23, 2012

Speakers: Mr. Prasad Chandran, Chairman & MD, BASF; Mr. R. S. Upadhyay, Director-Income Tax Vigilance and Mr. Sameer Kapoor, Consultant, TARI

- Seminar on High Performance Organisations -- Nov. 7, 2012
 Speakers: Dr. Andre A. De Waal, Academic Director of the HPO Center & Professor at Maastricht School of Management; Dr. P. V. Ramana, Founder and Chairman of ITM Group of Institutions
- Workshop on Employee Engagement followed by the launch of the booklet November 26, 2012

Speaker: Ms. Namrata Gill, Senior General Manager - OD & Talent Management, Mahindra & Mahindra Ltd. (AFS Sector)

Workshop on Employee Retention followed by the launch of the booklet - January 18, 2013

Speaker: Ms. Shalini Kamath, MD- Human Resource and Corporate Communication, Ambit Holdings

Logistics

 Presentation on the Angre Port – New Gateway to the Emerging Manufacturing Destination – April 4, 2012

Speakers : Mr. Atul Kulkarni, CEO, Angre Port, Mr. M.P. Patwardhan, Managing Director, Angre Port

 Presentation on JSW Jaigarh Port – The Emerging Gateway to Coastal, Central Maharashtra and Northern Karnataka – April 26, 2012

Speakers : Mr. Ram Ganesan, Mr. Pranab Jha, JSW



Expert Committee Events

Insurance and Hospitals

Awareness Programs for SMEs

 Managing Risks & Financing of Risks through Insurance-Operational Risks - August 24, 2012

Speakers : Mrs. Gowri Swaminathan, COO, L & T General Insurance Co. Ltd.; Mr. L. Sivakumar, Head- Marine, Casualty & Liability Underwriting, L & T General Insurance; Mr. Anil Varma, President, Howden India Insurance Brokers Ltd.; Mr. Nilanchal Mishra, Senior Divisional Manager, New India Assurance Co. Ltd. and Mr. Rohan R. Dukle, Director, Magus Corporate Advisors Pvt. Ltd.

• Liability & Special Risks - October 12, 2012

Speakers : Mr. Praveen Vashishta, CEO & MD, Howden Insurance Brokers Ltd.; Ms. Sanjeevani Behere, Chief Manager, New India Assurance; Mr. Mudassir Khalil, Liability Underwriter, Bajaj Allianz General Insurance; Ms. Anita Pandita, AVP- Liability & Underwriting, ICICI Lombard General Insurance; Mr. Manoj Kumar, GM –Mktd., ECGC; Mr. Salim Yahoo, Asso.Director-SME Ratings, CRISIL Ltd.

 Employee Benefits & Human Capital - November 22, 2012 Speakers: Mr. Deepak Sood, CEO, Group Head-Life Insurance Vertical, Insurance & Hospitals Committee, Bombay Chamber and CEO & MD, Future Generali Life Insurance Co. Ltd.; Ms. Bhakti Dama, Head – Accident and Health Underwriting, L & T General Insurance Co. Ltd.; Mr. Himanshu Paliwal, Assistant VP- Corporate Sales, Future Generali Life Insurance Co. Ltd.; Mr. Jason Rego, Asst.VP–Sales & Dev., ICICI Prudential Life Insurance; Mr. Mohit Raja, Deputy Director, ESIC and Dr. Anil Jadhav, Head-Operations, Fortis Hospitals

International Trade & Commerce

- My Karachi : Oasis of Harmony Exhibition at the Karachi Expo Centre, Karachi, Pakistan July 13-15, 2012
- Interactive Session on Doing Business with Brazil with Mr. Josal Luiz Pellegrino, Consul General, Brazil - September 28, 2012
- JETRO's activities and Investment Opportunities in Japan including subsidy schemes – October 19, 2012
 Speakers: Mr. Takehiko Furukawa, Director General, JETRO and Mr. Sanjay Bhatia, Dy.Director, JETRO
- Interactive Session on Doing Business with France with Mr. Bernard Dufresne, Head of Economic Service, Consulate Général of France & Economic Service of Mumbai -November 30, 2012
- Interactive Session on Doing Business with Poland with Mr. Janusz Wach, Consul General of Poland - January 30, 2013
- Interactive Session on Doing Business with the Slovak Republic with H.E. Marian Tomasik, Ambassador of Slovak Republic and Mr. Anton Matulcik, First Secretary, Economic and Commercial of the Embassy of the Slovak Republic -March 13, 2013

Legal Affairs

- Interactive Meeting on Counterfeits and Piracy with Mr.William Dobson, Deputy Director, BASCAP launched by International Chamber of Commerce and Ms Laura Sallstrom, Director, North America & Asia Pacific, Access Partnership – June 15, 2012
- Interactive Session on Issues related to Trade Marks, including Madrid Protocol with Ms. Debbie Cohn, Commissioner for Trademarks, USPTO, Ms. Kalpana Reddy, First Secretary for Intellectual Property, U.S. Embassy, New Delhi and Ms. Nancy Omelko, Attorney-Advisor, USPTO – February 7, 2013

Lectures on

- Emerging trends in Industrial relations by Mr. Jamshed P. Cama, Advocate & Solicitor, High Court of Bombay April 12, 2012
- Legal and practical issues (including environmental impact) under the Mining, Forest & Land Acquisition laws by Mr. Chanakya Chaudhary, Chief Resident Executive, Tata Steel Ltd. - May 9, 2012
- Latest developments in enforcement of Indian Competition Law, including Mergers by Mr. Vinod Dhall, Chairman, Dhall Law Chambers and Former Member & Acting Chairman, Competition Commission of India - August 27, 2012
- Municipal Taxes New Property Tax System of MCGM by Mr. V.K. Agharkar, Assessor & Collector, MCGM and Mr. P.S. Kalkoti, Superintendent, MCGM - September 26, 2012
- FDI Policy by Mr. Ashwath Rau, Partner, Amarchand Mangaldas-October 17, 2012
- SEBI Takeover Regulations by Mr. Susanta Kumar Das, Asst. General Manager, SEBI November 7, 2012
- Infringements and Counterfeits by Mr. Dev Bajpai, Director Legal & Company Secretary, Hindustan Unilever Ltd.-December 5, 2012
- Insider Trading by Mr. Shuva Mandal, Partner, AZB & Partners - January 17, 2013

Young Bombay Forum

- Visit to Universal Business School (UBS), Karjat Jan. 13, 2013
- Session on How to Lead Social Change by Ms. Rashmi Misra, Founder-Chairperson, VIDYA integrated Development - Jan. 18, 2013
- An Interactive Session on Intuition, Self Awareness and Obligation by Mr. R. Gopalakrishnan, Executive Director Tata Sons Ltd. and Vice Chairman, Tata Chemicals – Jan. 24, 2013
- Panel Discussion on "Breaking into the Corporate World" with Management Students at UBS - Feb. 16, 2013

Panelists : Mr. Sujit Patil, Head-Corporate Communications, Tata Chemicals; Ms. Diana Bharucha, Asst. Vice President, Kotak Securities and Mr. Ravi Valecha, Vice President, HSBC



Expert Committee Events

Media, Entertainment, Travel & Hospitality

 Seminar on Business Building Ideas Using New Media Opportunities – June 9, 2012

Speakers : Mr. Sandipan Chattopadhyay, Chief Technology Officer, Just Dial Ltd.; Mr. Girish Chaturvedi, Group VP Mobility, Netcore Solutions; Mr. Anand Krishnan, CS Director Search, Draftfcb Ulka Interactive; Mr. Madan Bahal, Managing Director, Adfactors PR and Mr. Siddharth Singh, Head-Marketing, Eureka Forbes

Sustainability

• Seminar on Office Safety - April 11, 2012

Chief Guest : Mr. Raj Prem Khilnani, Director, Civil Defence, GoM

Speakers : Mr. Suresh Tanwar, Corporate Head – Safety, Health & Environment, Tata Motors Ltd.; Mr. Nare Prabhakarudu, Manager-Safety Distribution Services, Tata Power Co. Ltd.; Mr. A.A. Raichur, Adviser (Technical), National Safety Council; Dr. Shyam R. Pingle, VP-Medical & Occ. Health Services, Reliance Industries Ltd.; Col. Deepankar Chaudhary, Lead Consultant, Mahindra Special Services Group; Mr. Thiruchelvam Kuppan, GM – Environmental Safety & Health, OTIS Elevator Co. (India) Ltd.; Dr. Kishore Madhwani M.D, President, Indian Association of Occupational Health & Consultant Medical Officer, Hindustan Unilever Ltd.

• Workshop on How to Export – July 21, 2012

Speakers : Prof. Y. K. Bhushan, Senior Advisor & Head, IBS Business School, Mumbai and President, CSBE and Mr. Deepak Pathare, Head of Exports, Siemens Ltd.

• Winning with Accountability: An Introductory Workshop jointly with The All India Plastics Manufacturers' Association - August 17, 2012

Speaker : Mr. Christopher C. Doyle, Managing Director, Dynamic Results India Pvt. Ltd.

• Seminar on Workplace Wellness - September 14, 2012

Keynote Address : Dr. Shyam R. Pingle, VP-Medical & Occ. Health Services, Reliance Industries Ltd.

Speakers : Brother E.V. Gireesh , Trainer and Counselor; Sr. B. K. Deepa, Brahma Kumaris Business & Industries Wing; Dr. H. Haldavnekar, Medical Officer In-charge, BARC; Dr. Sachin Rustagi, Novartis India Ltd.; Mr. Sandeep Mukherjee, Assistant Vice President, Environmental Management Centre Dr. Alpa Shah, Practitioner.

 Corporate & Biodiversity Conservation: Indo-Japanese Perspective - October 12, 2012

Speaker : Dr. Naoki Adachi, Executive Director, JBIB (Japanese Business Initiative for Biodiversity)

• An Interactive Session and Site Visit to Godrej & Boyce ManufacturingCo.Ltd.-February 15, 2013

Speakers : Mr. H.N. Daruwalla, Executive VP and Business Head, Godrej Electricals & Electronics and his team Members

• Workshop on Social Return on Investment (SROI) and Measurement of CSR - February 21, 2013

Speakers : Dr. Meena Galliara, Director, Center for Sustainability Management and Social Entrepreneurship, NMIMS and Prof. Ananya Prabhavalkar, Visiting Faculty, NMIMS

Taxation & Accouncy

• Consultation Meeting and Discussion Forum on the Advancements in Tax Administration: Lessons and Experiences of UK, Brazil and India - July 10, 2012.

Chaired by : Dr Parthasarathi Shome, Director, ICRIER, Participants : Chief Commissioners, Director Generals, Directors and Commissioners representing the Boards of Direct as well as Indirect Taxes in India

- Interactive Session on e-filing and other Issues Relating to TDS with Mr. S.K. Sahu, IRS, Chief Commissioner of Income Tax (IV), Mumbai; Mr. V.K. Pandey, Commissioner of Income Tax, TDS and a team of officials from NSDL & other Income Tax Officers - October 19, 2012
- Meeting with Mr. Sumit Bose, IAS, Revenue Secretary and other MoF officials for Pre-Budget Discussions at Delhi -December 4, 2012

Lectures on :

- Tax issues in Outbound Investments including CFC and Foreign Tax Credits by Mr. Sunil Shah, Partner, Deloitte Haskins & Sells - August 16, 2012
- Place of Effective Management (POEM) by Ms Pinky Mehta, President (Corp. Management Services Divn.), Aditya Birla Management Corpn. Pvt. Ltd. - August 23, 2012
- Recent Advance Rulings by Mr. Gautam Nayak, Partner, Contractor, Nayak & KIshnadwala August 30, 2012
- General Anti-Avoidance Rules (GAAR) by Mr. Samir Kanabar, Partner, Ernst & Young - October 4, 2012
- Domestic Transfer Pricing by Mr. Munjal Almoula, Partner Transfer Pricing, PricewaterhouseCoopers Pvt. Ltd. - October 11, 2012
- Mutual Agreement Procedures (MAP) by Mr. Sharad B. Jain, Partner, T.P. Ostwal & Associates – December 12, 2012



Every year several businessmen and diplomats visit the Chamber in order to obtain or exchange commercial information, trade statistics or encourage participation in fairs or promote delegations. Details of such visitors during 2012-13 are given below :

| June, 2012 | Mr. Janez Premoze, Ambassador, Embassy of the Republic of Slovenia Ms. Mojca Hrovatic, Minister Plenipotentiary, Economic Affairs, Embassy of the Republic of Slovenia Mr. Sanjay Patel, Honorary Consul, Republic of Slovenia, Mumbai Mr. Raymond Tan Choon Guan, Director, Global Operations, Contact Singapore, Singapore Mr. Brian Tan, Area Director, India, Contact Singapore, Mumbai Mr. Peijing Teh, Centre Director, India, Singapore Economic Development Board Ms. Jayanthi Kartik, Senior Project Manager, Netherlands Foreign Investment Agency, Mumbai |
|----------------|--|
| July, 2012 | Ms. Lisa Rodrigues, Trade and Investment Manager - India, New South Wales Government (India Business Office) Colette M.A. Van Der Ven, Master in Public Policy (MPP) Candidate, Kennedy School of Government, Harvard University Megan Feng, International Department, Deng Xiaojin, Corporate Culture Dept., Global Market Group, Zhao Yang, Journalist, Jinling Evening Newspaper Press Lu Zhilin, Journalist, Yangcheng Evening News, Zhang Yunshan, Journalist, Qianjiang Evening News, Xu Chunmei, Journalist, China Business and Xu Huiyun, Journalist, China Business News China Philippe Disini, Project Manager, World Eye Reports – Japan Times, Japan |
| September 2012 | Mr. Naoyuki Maekawa, Director General, Japan External Trade Organization, Japan Mr. Juntaro Shimizu, Dy. Director General, Japan External Trade Organization, Japan Mr. Sanjay Bhatia, Asst. Director, JETRO Mumbai Ms. Loretta Wan, Regional Director, Southeast Asia and India, Hong Kong Trade Development Council, Thailand |
| October 2012 | Ms. Elena Febrel, Economic & Commercial Counsellor, Consulate General of Spain Mr. Antonio Mercadante, Consortium Director, Sicily Proexport, Italia Mr. Gianluca Bottaro, Financial Manager, Globalsystem Milano S.r.I., Siracusa, Mr. Maurizio Tomalino, President, Consorzio Italasia, Italy and Mr. Jason Alemeida, Manager – PR & Exhibitions, Indo-Italian Chamber of Commerce and Industry, Mumbai |
| November 2012 | Mr. Janusz Wach, Consul General of Poland Mr. Piet,Hein de Wit from the Netherlands |
| January 2013 | Mr. Dinsha W. Surendre, Myanmar Business Investment Summit Secretariat Mr. Francis Beaulieu, VP and Co Founder of B2B2G, Meeting with the Delegates from Quebec Canada |
| February 2013 | Mr. Jean-Guj Schattens, Trade Commissioner, Consulate General of Belgium Mr. Dave Angus, President of Winnipeg Chamber of Commerce, Canada Mr. James Bernard, Director, Business Development & Client Management, Dubai Multi Commodities Centre |
| March 2013 | Mr. Peter Forby, Regional Director, Western Australia Trade Office |



Representations and Memoranda

Recommendations of the Bombay Chamber are forwarded to various authorities in the form of Representations and Memoranda. Details of the same are given below :

| Date | Subject | Addressed to |
|-----------------|--|---|
| April 3, 2012 | NBFC Issues | Monetary Policy Department, RBI |
| Apirl 19, 2012 | White Paper on Continuous Disclosures by Listed Companies | SEBI, NSE Ltd., BSE Ltd. |
| May 3, 2012 | Draft Model Concession Agreement (MCA) | Shri G.K. Vasan, Minister of Shipping, Shri Pradeep Kumar Sinha IAS, Secretary, Ministry of Shipping, Shri Rakesh Shrivastava IAS, Joint Secretary Ports, Ministry of Shipping, Shri B.K. Chaturvedi, Member, Planning Commission, Shri Rakesh Mohan, Chairman, National Transport Development Policy Committee, Planning Commission; Shri B.N. Puri, Member, National Transport Development Policy Committee, Planning Commission |
| May 8, 2012 | White Paper on 'Continuous Disclosures by Listed Companies' | SEBI |
| June 15, 2012 | White Paper on "Sustainable Industrial Waste Management - Way Forward" | Dr. T. Chatterjee, Secretary, Ministry of Environment & Forests, Ms. Mira Mehrishi, Chairperson, Central Pollution Control Board, Ms. Valsa R Nair Singh, IAS, Secretary, Department of Environment, GoM and Mr. Milind Mahaiskar, Member Secretary, Maharashtra Pollution Control Board |
| July 3, 2012 | Service Tax on commission and sitting fees payment to Non Executive Directors | Mr. S K Goel, IRS, Chairman, CBEC |
| July 6, 2012 | Feedback on "Exposure Draft of the Regulation on Health Insurance 2012" | Smt. Meena Kumari, Joint Director – Health, IRDA |
| August 1, 2012 | Recommendation on "Draft Payment System Vision Document 2012-15" | Chief General Manager, Department of Communication, Reserve Bank of India, Mumbai |
| August 10. 2012 | Representation on `Certificate for lower / nil withholding tax rates issued under section 197 of the Income Tax Act, 1961' | Mr. Sumit Bose, IAS, Revenue Secretary, Ministry of Finance |
| August 23, 2012 | Representation for Exemption of Basic Customs Duty on ATM (Automated Teller Machines) Components | Mr. Sumit Bose, IAS, Secretary, Department of Revenue |



Representations and Memoranda

| Date | Subject | Addressed to |
|-------------------|---|---|
| August 28, 2012 | Preferential Certificate of Origin – Self Certification | Mr. S.R. Rao, Commerce Secretary, Government of India |
| October 1, 2012 | Development of Coastal Shipping | Shri Pradeep Kumar Sinha, IAS, Secretary, Ministry of Shipping |
| October 1, 2012 | Amendment in 'Place of Provision of Services ('PPOS') Rules' | Shri Pradeep Kumar Sinha, IAS, Secretary, Ministry of Shipping |
| October 16, 2012 | NBFC Issues | Monetary Policy Department, RBI |
| October 29, 2012 | Feedback on the proposed amendments in the coinsurance clause | General Insurance Council through website |
| November 7, 2012 | Pre-Budget Memorandum 2013-14 | Shri P. Chidambaram, Hon'ble Union Finance Minister Mr. Sumit Bose, IAS, Secretary, Department of Revenue and other MoF Officials |
| January 10, 2013 | Draft Guidelines based on Usha Thorat Committee Report | Department of Non-Banking Supervision, RBI |
| January 18, 2013 | Recent decision of the Supreme Court in case of Fiat India Pvt Ltd regarding sale of products below cost price | Mr. Sumit Bose, IAS, Secretary, Department of Revenue |
| January 18, 2013 | Implications of CBEC Circular No. 967/01/2013-CX dated 1.1.2013 and request for re-consideration of directions for recovery | Mr. Sumit Bose, IAS, Secretary, Department of Revenue |
| February 8, 2013 | Status Holder Incentive Scheme –Foreign Trade Policy – Facing of hardships by Trade and Industry | Shri Anand Sharma, Hon'ble Union Minister of Commerce, Shri P. Chidambaram, Hon'ble Union Minister of Finance, Mr. Praveen Mahajan, I.R.S., Chairperson, CBEC DGFT |
| February 5, 2013 | Discussion paper on 'Proposed modifications to the existing framework for Buyback through open market purchase' | Mr. Anindya Kumar Das, Deputy General Manager Corporation Finance Dept., SEBI |
| February 15, 2013 | Representation on amended SEBI (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 and Equity Listing Agreement | Shri U.K. Sinha, Chairman, SEBI |



Bombay Chamber of Commerce & Industry Trust for Economic & Management Studies

The Bombay Chamber is the Managing Trustee of this Trust which was established on August 27, 1996. The objective of setting up the Trust was to undertake independent research activities on various economic and management issues for providing analytical views on macro-economic scenario, industrial performance and other issues of topical interest.

CHAIRPERSON SECRETARIAT OFFICERS

Mr. S. Hajara Ms. Sugeeta Upadhyay Chairman & MD Ms. Rozina Mithani The Shipping Corporation of India Ltd.

MEMBERS OF THE TRUST

Mr. Uday Khanna, President, Bombay Chamber and Chairman, Lafarge India Ltd. Ms. Neera Saggi, Vice President, Bombay Chamber and Chief Executive, L&T Seawoods Pvt. Ltd. Mr. Ashok Barat, Immediate Past President, Bombay Chamber and Managing Director & CEO, Forbes & Co. Ltd. Prof. Abhay Pethe Prof. of Urban Economics & Regional Development, Vibhooti Shukla Chair, Dept. of Economics, University of Mumbai Mr. T.R. Doongaji (upto 15.1.2013) Mr. Ravi Budhiraja, IAS (Retd.) (w.e.f. 15.1.2013) Mr. Pradip P. Shah Director, IndAsia Fund Advisors Pvt. Ltd.

<u>Managing Trustee Representative</u> Dr. Atindra Sen, Director General, Bombay Chamber (upto 31.1.2013) Mr. Vikas Gadre Director General, Bombay Chamber (w.e.f. 1.2.2013)

AnalytiQue

The Bombay Chamber Trust for Economic and Management Studies publishes a quarterly journal ANALYTIQUE. The Journal was initially started in 1999 as a magazine and had held a special position as it focused on the analytical view of the macro economic scenario, industrial performance and other issues of interest. But after the issue of January-March, 2006 there had been no publication. However, after four years, the Trust published the next issue as Journal in March, 2010. The Trust has revamped the ANALYTIQUE by retaining its basic purpose but enriching it further by segregating it into two parts. The first part, special section, has been dealing with theme based issues and the second part on current affairs. This research oriented but not strictly academic Journal has been set to be a valuable communication channel between the industry people, researchers and thinkers as it provides the platform to discuss and deliberate on current economic issues, which are affecting business and commerce in India. In December, 2012 the Journal has been assigned ISSN No.2320-1371 (International Standard Serial Number) which was registered through The Head, National Science Library, Indian National Centre for ISSN, c/o. NISCAIR, 14 Satsang Vihar Marg, New Delhi.

| | - | |
|-----|---|-----|
| 1 | ANALYTIQU | E |
| | Den a festil a di argimerati n il che a billar e per | |
| | 4. | ve, |
| 10 | We ARD STRATIC | |
| | Controls D. Control as in the second Second | |
| | 1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1. | 3 |
| 1 | Sec. 7. 18 11 11 11 11 | |
| | | |
| 14 | ters construction | |
| | Haar Bellining | 2 |
| | 20-20-10-10-10-10-10-10-10-10-10-10-10-10-10 | - |
| 204 | Solice Association for status | |

Economic Updates

The Bombay Chamber's "E - Information Service" is provided by the Bombay Chamber of Commerce & Industry Trust for Economic and Management Studies through online to disseminate useful information on business and commerce in India and International countries. This paid service is provided to both the members of Bombay Chamber as well as non-members. The information contains notifications, circulars and reports issued by respective Departments on: Banking & Taxation, Customs & Central Excise, D. A. circulars, Industrial Relation and Labour Laws, Selected Statistical Data, International Trade Information through Economic and Commercial Reports, World Bank news on Loan and Credit Summary and Shipping.

Project on Urban Transportation

Recently, the Trust has undertaken an action research on 'Way Finding for BEST Routes from Sion to CST', with an aim to improve the overall efficiency of the BEST bus service and way finding clear, legible information on bus stops within the route. The project is



Bombay City Policy Research Foundation (BCPRF)

The Bombay Chamber is the Managing Trustee of the BCPRF, which was established in 1995 to, inter alia, sponsor, promote and support policy initiatives for the betterment of Bombay and welfare of its inhabitants and to make the city a better place to live, work or visit. The Foundation has leased from Y.B. Chavan Pratisthan Office premises of about 1000 Sq. ft. for its operations in 1995. The Foundation was instrumental in setting up and supporting Bombay First, a Society registered separately under The Societies Act.

| CHAIRPERSON | SECRETARIAT OFFICERS | MEMBERS OF THE TRUST |
|---|----------------------|---|
| Mr. Nasser Munjee Chairman, DCB Bank | Mr. Vikas Gadre | Mr. Ashok M. Advani, Chairman & Chief Executive, Blue Star Ltd. Shri Janki Ballabh, Ex-Chairman, State Bank of India Mr. Bharat Doshi, Executive Director & Group CFO, Mahindra & Mahindra Ltd. Mr. P. Kadle, Managing Director and CEO, Tata Capital Ltd. Mr. Narinder K. Nayar, Chairman & Mg. Director, Concast (India) Ltd. Mr. R. Sridhar, Chief Financial Officer, Hindustan Unilever Ltd. Mr. D.S. Parekh, Chairman, HDFC Ltd. Mr. K.B.S. Anand, Managing Director & CEO, Asian Paints Ltd. Mr. F N Subedar, Chairman, Tata Services Ltd. (w.e.f. 14.2.2013) Mr. Arun Nanda, Director, Mahindra & Mahindra Ltd.(w.e.f. 14.2.2013) Mr. Rajiv Chopra, Managing Director & CEO, Philips Electronics India Ltd. (upto 14.2.2013) Mr. N. Vaghul, Ex-Chairman, ICICI Bank Ltd. (upto 14.2.2013) Mr. Uday Khanna, President, Bombay Chamber and Chairman, Lafarge India Ltd. Ms. Neera Saggi, Vice President, Bombay Chamber and Chief Executive, L&T Seawoods Pvt. Ltd. Dr. Atindra Sen, Director General, Bombay Chamber (w.e.f. 1.2.2013) Mr. Vikas Gadre, Director General, Bombay Chamber (w.e.f. 1.2.2013) |

Bombay First/Mumbai First

Bombay First was established in 1995 at the initiative of the Bombay Chamber, as a registered Society comprising eminent citizens and institutions, with the objective of promoting the interests of Mumbai and its citizens. The concept of Bombay First drew inspiration from the setting up of 'London First' whose role was to facilitate the restructuring of London through various initiatives.

Over the years, the Bombay First initiative has succeeded in eliciting broad based support from politicians, administrators, industry and citizens for the better management and planning of the city of Mumbai at both the macro and micro level. Eventually the Bombay First seeks to position Mumbai as the globally competitive commercial and financial capital of India and also make Mumbai a better and safer place to live and work in, by raising not just the standard of living but also the standard of life for its citizens. Bombay First is working closely with the Government of Maharashtra in several areas which include physical and social infrastructure, healthcare, housing, environment, security and economic growth.

Bombay Chamber has nominated current President of Bombay Chamber, Mr. Uday Khanna and Mr. Vikas Gadre, Director General, Bombay Chamber on the Governing Board of Bombay First.



Bombay Chamber Publications

The Bombay Chamber Review

The Bombay Chamber Review is a monthly publication to report on and record Chamber activities conducted during the month. The Review is circulated to all members and to a select set of business leaders and organizations. In addition to reporting on the activities of the Chamber, the Review regularly features inputs from corporate leaders, reports on the current economic outlook in India, information on global trade and investment trends, and a "Country Focus" feature to introduce some of India's major trading partners.

SQ - raising the Sustainability Quotient

The Sustainability Committee felt that generating focused awareness about developing sustainable enterprises and enhancing the 'Sustainability Quotient' of the members was very important. The scope of the erstwhile SHE Bulletin has therefore been enhanced to cover the larger issues far beyond, Safety, Health and Environment, and has been rechristened as SQ – Raising the Sustainability Quotient w.e.f. the quarter October-December, 2011. The SQ can now be accessed online.

Newsletter

A monthly publication to inform members and other stakeholders about the Bombay Chamber activities, started from February 2013.



Wall Calendar 2013

The Bombay Chamber of Commerce & Industry has been producing Wall Calendars for over 13 years highlighting various facets of Mumbai. This year, taking cue from the Mumbai Arts and Crafts Centre (WADA project) which is being jointly promoted with the MCGM, the Chamber has brought out a Wall Calendar 2013 on the theme "Rural Crafts and Performing Arts of Maharashtra".

The Chamber also brings out a Card Calendar with the list of Public Holidays. Popularly known as the `Yellow Card Calendar' due to its colour, it is in great demand.





Chamber's Representative in Various Bodies

| No. | Organisations | Representatives |
|-----|--|--|
| 1. | Managing Committee, ASSOCHAM | Mr. Uday Khanna, President Mr. Ashok Barat, Immediate Past President Dr. Rajiv B. Lall, Member, Mg. Committee Dr. Arindam Bhattacharya, Member, Mg.Committee Dr. Atindra Sen, Director General (upto 31.1.2013) Mr. Vikas Gadre, Director General (w.e.f. 1.2.2013) |
| 2. | Governing Body of Bombay First | Mr. Uday Khanna, President |
| 3. | Managing Committee of Indian Merchants' Chamber | Mr. Uday Khanna, President |
| 4. | Managing Committee of Maharashtra Chamber of Commerce & Industry | Mr. Uday Khanna, President |
| 5. | Managing Committee of Mahratta Chamber of Commerce Industries & Agriculture | Mr. Uday Khanna, President |
| 6. | Maharashtra Economic Development Council | Mr. Uday Khanna, President Dr. Atindra Sen, Director General (upto 31.1.2013) Mr. Vikas Gadre, Director General (w.e.f. 1.2.2013) |
| 7. | Royal Bombay Seamen's Society | Capt. Guna C. Sekhar, Suzlon Capt. S B Kundargi, Member, Maritime Association of Shipowners & Shipmanagers & Agents Capt. H J Treasuryvala, J.M. Baxi &Co. Capt. Sah Nand Kishor, J. M. Baxi & Co. Capt. A. Malkani, Advisor, German Express Capt. Ajay John Furtado, Crewing Member |
| 8. | Garware Institute of Career Education & Development Advisory Committee | Mr. Prashant Bais, Deputy Director–HR & Admn. |
| 9. | National Safety Council Maharashtra Chapter Executive Committee | Ms. Usha Maheshwari, Joint Director |
| 10. | Commissionerate of Central Excise, Mumbai II & III | Mr. T. K. Karthikeyan, GM(Legal), Godrej Industries Ltd. |
| 11. | Commissionerate of Central Excise, Mumbai V | Mr. Mohan Raghavan, VP, Excise, Mahindra & Mahindra |
| 12. | Technical Advisory Committee of Maharashtra Pollution Control Board | Dr. Atindra Sen, Director General (upto 31.1.2013) Mr. Vikas Gadre, Director General (w.e.f. 1.2.2013) |
| 13. | M.V.I.R.D.C. World Trade Centre | Dr. Atindra Sen, Director General (upto 31.1.2013) Mr. Vikas Gadre, Director General (w.e.f. 1.2.2013) |
| 14. | Mumbai Port Trust Board of Trustees | Mr. Ashok Barat, Immediate Past President |
| 15. | Ministry of Shipping - * Port Wing / * Shipping Wing / * Standing Committee for Promotion of Exports | Mr. Ashok Barat, Immediate Past President |
| 16. | Divisional Railway User's Consultative Committee | Dr. Atindra Sen, Director General (upto 31.1.2013) Mr. Prashant Bais, Dy. Director – HR & Admn. |
| 17. | World Bank PSLO Network | Dr. Atindra Sen, Director General (upto 31.1.2013) Mr. Vikas Gadre, Director General (w.e.f. 1.2.2013) |
| | State Advisory Committee of The Maharashtra Private Security Guards (Regulation of Employment & Welfare) Act,1981 | Mr. Prashant Bais, Dy. Director – HR & Admn. |
| 19. | Regional Advisory Committee, Central Board for Workers Education | Mr. Prashant Bais, Dy. Director – HR & Admn. |
| 20. | Employers' Federation of India Executive Committee | Mr. Uday Khanna, President |



Trade Services

| Trade Information & Library Services | The Chamber continued to process large number of enquiries with regard to imports, exports, joint venture possibilities, technology transfer and foreign collaborations. The division compiles and publishes trade enquiries on weekly basis and the information is made available to its members through the website and monthly publication "Bombay Chamber Review". Representatives of member companies, foreign visitors, researchers and students visited the Chamber and availed of the library facilities and other trade information services. Information was also disseminated on various Government Notifications, trade statistics and economic & industrial indices. | | |
|---|---|--|--|
| Certification of Export Documentation & Visa Recommendation | The Bombay Chamber is officially authorised by the Ministry of Commerce, Government of India to issue Certificate of Origin in respect of goods exported from India. The Bombay Chamber also attests Export Documents like Invoices, Packing List, Declaration etc. as required by the applicant for facilitating their trade activities.The following chart shows the number of export documents and Visa facilitation letters issued during the last three years: \underline{Year} No. of Certificates 2010-112010-112,34,746 2011-122011-122,14,750 2012-132012-132,14,717 | | |
| Weather Working Days | The Chamber continued to issue recommendation letters to Embassies and Consulates in support of members for grant of visas for overseas business travel (Visa Facilitation is available online). Declaration of the Weather Working Days in the Jawaharlal Nehru Port & Mumbai Port, based on the recommendation of the Weather Working Days Sub-Committee. | | |
| Holidays Under Charter Parties | For Jawaharlal Nehru Port As empowered by the Resolution passed at the General Committee Meeting of Bombay Chamber of Commerce & Industry held on January 17, 1990, the Infrastructure Committee earlier known as the Shipping, Transport & Logistics Committee of the Bombay Chamber declares Charter Party Holidays for Jawaharlal Nehru Port, every year. For Mumbai Port As empowered by the Resolution passed at the General Committee Meeting of Bombay Chamber of Commerce & Industry held on July 22, 1881, the Infrastructure Committee earlier known as the Shipping, Transport & Logistics Committee of the Bombay Chamber declares the following days as Charter Party Holidays for Mumbai Port, every year. | | |
| Inflation Updates | The Bombay Chamber provides Consumer Price Index on a monthly basis. The information is used inter alia for the determination of Dearness Allowance component of the emoluments of industrial employees. <i>The information provided is as follows :</i> Centrewise Consumer Price Index for Industrial Workers for all States of India (Base Year 2001= 100) Centrewise Consumer Price Index and Food Index for Industrial Workers of Maharashtra (Base Year 2001=100) The rates of Special Allowance, as declared by the Govt. of Maharashtra, under Minimum Wages Act. 1948 | | |



Advisory Services

| Labour Advisory Services | The Chamber's Labour Department has for over four decades, been providing services in matters pertaining to industrial and labour relations. The Chamber provides the following services |
|--------------------------|---|
| | a. Representation & Appearance in courts b. Legal Opinions & Consultative advice c. Special Labour Advisory Retainer Scheme d. Arbitration in Labour Matters |
| Arbitration | To arbitrate in the settlement of disputes arising out of commercial transactions between parties willing or agreeing to abide by the judgment and decision of the Bombay Chamber is enshrined in the 'objects clause' of the Memorandum of the Bombay Chamber. Each arbitral reference to the Bombay Chamber is prescrutinised before initiating the arbitral process. Bombay Chamber's Rules of Arbitration and Conciliation On the basis of the Arbitration and Conciliation. These can be obtained from the Bombay Chamber on payment of Rs.100/- only. |
| Secretarial Services | The Bombay Chamber continued to provide Secretarial Services to the following Organisations: Container Shipping Lines Association (India) (CSLA) Machine Tools Marketing Association of India (MTMAI) |



ASSOCHAM

THE ASSOCIATED CHAMBERS OF COMMERCE & INDUSTRY OF INDIA

The Bombay Chamber is a promoter Chamber of The Associated Chambers of Commerce & Industry of India (ASSOCHAM). The Chamber's nominees to the Managing Committee of ASSOCHAM for the year 2012-13 are

Mr. Uday Khanna Mr. Ashok Barat Dr. Rajiv B. Lall Dr. Arindam Bhattacharya Dr. Atindra Sen (upto 31.1.2013) Mr. Vikas Gadre (w.e.f. 1.2.2013)

Auditors : M/s. Sharp & Tannan, were appointed as Auditors of the Bombay Chamber for the year 2012-13.

> Uday Khanna President Bombay Chamber of Commerce and Industry

Date : May 2, 2013 Place : Mumbai



176th Annual General Meeting - June 22, 2012

Public Session



Mr. Ashok Barat delivering Presidential Address



Chief Guest, Shri Arun Maira, Member, Planning Commission of India delivering Keynote Address



Mr. R. Mukundan, Vice President-Elect delivering Vote of Thanks



Mr. Ashok Barat, felicitating the Chief Guest, Shri Arun Maira



Panel discussion on 'Corporate as a Citizen'. Panelists L to R : Ms. Rajni Bakshi, Mr. Ranjit Shahani, Vice Chairman & MD, Novartis India, Dr. Suraj Pandit, Head, Dept. of Ancient Indian History Culture & Archaeology, Sathaye College, Mr. Ayaz Memon, Consulting Editor & Columnist and Moderator, Mr. Bharat Doshi, ED & Group CFO, Mahindra & Mahindra



Mr. Ashok Barat Presiding over the 176 $^{\mbox{\tiny th}}$ Annual General Meeting - Business Session



Admin Off.: 'The Ruby', 4th Floor, NW, 29, Senapati Bapat Marg (Tulsi Pipe Road), Dadar (W), Mumbai 400 028. India. Tel.: +91-22 6120 0200 Fax: +91-22 6120 0213 E-mail : bcci@bombaychamber.com URL : www.bombaychamber.com Regd. Off.: Mackinnon Mackenzie Building, 4, Shoorji Vallabhdas Marg, Ballard Estate, Mumbai 400 001. India. Tel.: +91-22 4910 0200



AUDITED ACCOUNTS

BOMBAY CHAMBER OF COMMERCE AND INDUSTRY

ACCOUNTS : MARCH 31, 2013



SHARP & TANNAN Chartered Accountants

INDEPENDENT AUDITOR'S REPORT

To the Members of Bombay Chamber of Commerce and Industry

Report on the financial statements

We have audited the accompanying financial statements of Bombay Chamber of Commerce and Industry ("the Chamber"), which comprise the Balance Sheet as at 31st March, 2013, and the Statement of Income and Expenditure for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Chamber in accordance with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Chamber's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Ravindra Annexe, 194, Churchgate Reclamation, Dinshaw Vachha Road, Mumbai - 400 020, India. Tel. (22) 2204 7722/23, 6633 8343 - 47, Fax (22) 6633 8352, E-mail : admin.mumbai@sharpandtannan.com

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

(a) in the case of the Balance Sheet, of the state of affairs of the Chamber as at 31st March , 2013 and

(b) in the case of the Statement of Income and Expenditure, of the excess of income over expenditure for the year ended on that date;

Report on other legal and regulatory requirements

- The Chamber is licensed to operate under Section 25 of the Companies Act, 1956, and as such the requirements of the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, are not applicable.
- As required by Section 227(3) of the Act, we report that :
- we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- in our opinion, proper books of account as required by law have been kept by the Chamber so far as appears from our examination of those books;
- c. the Balance Sheet and Statement of Income and Expenditure dealt with by this report are in agreement with the books of account;
- d. in our opinion, the Balance Sheet and Statement of Income and Expenditure comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956; to the extent applicable and
- e. the Chamber has obtained a legal opinion that the provisions of Section 274 (1) (g) of the Companies Act, 1956, would not apply to the members of the Managing Committee of the Chamber (Refer Note P1)

Sharp & Tannan Chartered Accountants Firm Registration No. 109982W

R.D. Kare Partner Membership No. 8820

Mumbai, 2nd May, 2013

Bombay Chamber of Commerce and Industry

Balance Sheet as at 31st March, 2013

| Balance Sheet | as at sist | | |
|--------------------------------------|------------|-------------------------|-------------|
| EQUITY AND LIABILITIES | | As at | As at |
| | | 31-03-2013 | 31-03-2012 |
| | Note | Rupees | Rupees |
| Shareholders' Funds | | | |
| Reserves and Surplus | Α | 327,006,937 | 318,105,558 |
| Non Current Liabilities | В | | |
| Long term Borrowings | | 31,977,301 | - |
| Current Liabilities | С | | |
| Short Term Borrowing from Banks | | 4,454,060 | 25,788,383 |
| Trade Payable | | 277,700 | 161,541 |
| Other Current Liabilities | | 16,223,481 | 54,883,194 |
| Short Term Provisions | | 3,337,542 | 3,117,089 |
| | | 24,292,783 | 83,950,207 |
| TOTAL | | 383,277,021 | 402,055,765 |
| | | 303,277,021 | 402,055,765 |
| ASSETS | | | |
| Non-Current Assets | | | |
| Fixed Assets | D | | |
| Tangible Assets | | 249,888,569 | 244,478,661 |
| Intangible Assets | | 396,452 | 589,771 |
| | | 250,285,021 | 245,068,432 |
| Non Current Investments | Е | 26,050,000 | 25,050,000 |
| Long Term Loans and Advances | F | 1,797,010 | 555,985 |
| Current Assets | G | | |
| Current Investments | | 5,000,000 | 23,500,000 |
| Trade Receivables | | 3,982,380 | 3,432,784 |
| Cash and Bank Balances | | 77,554,987 | 86,251,632 |
| Short Term Loans and Advances | | 15,579,909 | 10,917,536 |
| Other Current Assets | | 3,027,714 | 7,279,396 |
| Other Current Assets | | 105,144,990 | |
| | | · · · | 131,381,348 |
| TOTAL | | 383,277,021 | 402,055,765 |
| Commitments | М | | |
| Contingent Liabilities | Ν | | |
| Significant Accounting Policies | 0 | | |
| Other Notes forming part of accounts | Р | | |
| As per our report attached | | | |
| SHARP & TANNAN | | | |
| Chartered Accountants | | UDAY KHANNA | |
| Firm Registration No.109982W | | President | |
| - | | Fiesideni | |
| by the hand of | | | |
| | | NEERA SAGGI | |
| | | Vice-President | |
| R.D. KARE | | VIKAS GADRE | |
| Partner (Membership No. 8820) | | Director General & Secr | etary |
| | | | - |
| Mumbai, | | Mumbai, May 2, 2012 | |
| May 2, 2013 | | May 2, 2013 | |

| | Note | 2012-13 Rupees | 2011-12 Rupees |
|--|-------------|--------------------------|--------------------------|
| INCOME | | 70 00 1 07 1 | 70.050.000 |
| Income from Services | Н | 72,284,074 | 70,950,339 |
| Other Income | I | 12,531,038 | 25,044,595 |
| Total Income | | 84,815,112 | 95,994,934 |
| EXPENDITURE | | | |
| Employee Benefits Expenses | J | 32,810,926 | 29,621,994 |
| Depreciation and Amortisation | | 10,269,159 | 1,209,536 |
| Administration and Other Expenses | к | 27,981,474 | 26,582,795 |
| Finance Cost | L | 4,487,174 | 164,522 |
| Total Expenditure | | 75,548,733 | 57,578,847 |
| Excess of income over expenditure before tax | | 9,266,379 | 38,416,087 |
| Tax expense | | | |
| Current Tax (Minimum Alternate Tax) | | 2,000,000 | 6,185,000 |
| Excess of income over expenditure after tax | | 7,266,379 | 32,231,087 |
| Balance carried to Accumulated Surplus | _ | 7,266,379 | 32,231,087 |
| Significant Accounting Policies | ο | | |
| Other Notes forming part of accounts | Р | | |
| As per our report attached | | | |
| SHARP & TANNAN | | | |
| Chartered Accountants | | Y KHANNA | |
| Firm Registration No.109982W | Presi | dent | |
| by the hand of | | | |
| | | RA SAGGI President | |
| | VICE- | | |
| R.D. KARE | VIKAS GADRE | | |
| Partner (Membership No. 8820) | Direc | tor General & Secre | tary |
| Mumbai, | Mum | bai, | |
| | | | |

Bombay Chamber of Commerce and Industry Statement of Income and Expenditure for the year ended 31st March, 2013

Mumbai, May 2, 2013 Mumbai, May 2, 2013

Bombay Chamber of Commerce and Industry

Notes forming part of Accounts A: RESERVES & SURPLUS

| | As at 2012-13 Rupees | As at 2011-12 Rupees |
|-----------------------------------|----------------------------|----------------------------|
| Accumulated Surplus | | |
| As per last balance Sheet | 312,549,358 | 276,383,271 |
| Add : Entrance fees received | 1,635,000 | 3,935,000 |
| Excess of income over expenditure | | |
| during the year | 7,266,379 | 32,231,087 |
| | 321,450,737 | 312,549,358 |
| Premises Renovation Reserve | | |
| As per last balance sheet | 5,556,200 | 5,556,200 |
| | 327,006,937 | 318,105,558 |

B: NON CURRENT LIABILITIES

| | As at 2012-13 | As at 2011-12 |
|--|------------------|------------------|
| | Rupees | Rupees |
| Long Term Borrowings Secured Loan from Bank | 31,977,301 | - |
| (Total loan disbursed was Rs.4 crore by HDFC Bank Ltd., @ Base Rate + 2.25%,secured against Office Premises. Equated Monthly Instalment is Rs.711,468 for 83 instalment.) | | |
| | 31,977,301 | - |

Bombay Chamber of Commerce and Industry Notes forming part of Accounts

| Notes forming part of Accounts | | |
|--|------------|------------|
| C: CURRENT LIABILITIES | As at | As at |
| | 2012-13 | 2011-12 |
| | Rupees | Rupees |
| C (I) - Short Term Borrowing from Banks | | |
| Secured Loan repayable on demand (Secured by pledge of Deposits with bank) | - | 25,788,383 |
| Current Maturities of long term borrowings (Refer Note B) | 4,454,060 | - |
| | 4,454,060 | 25,788,383 |
| C (II) - Trade Payables | 277,700 | 161,541 |
| | 277,700 | 161,541 |
| C (III) - Other Current Liabilities | | |
| Advances received for: | | |
| Membership Subscription | 503,238 | 351,787 |
| Services to be rendered | 347,732 | 687,123 |
| Seminar, events, etc to be conducted | 2,504,241 | 3,862,468 |
| | 3,355,211 | 4,901,378 |
| Liabilities for Capital Expenditure | 5,634,576 | 43,438,299 |
| Liabilities for expenses | 6,393,502 | 5,332,842 |
| TDS payable | 471,146 | 982,129 |
| DOE Commonwealth Study | 228,546 | 228,546 |
| Other Payables | 140,500 | - |
| | 16,223,481 | 54,883,194 |
| C (IV) - Short Term Provisions Provision for employee benefits: | | |
| Privilege leave encashments | 3,337,542 | 3,117,089 |
| | 3,337,542 | 3,117,089 |
| | | |

BOMBAY CHAMBER OF COMMERCE AND INDUSTRY Note forming Part of Accounts As On 31st March 2013 D - Fixed Assets

| NATURE OF | | GROSS E | BLOCK | | | DEPREC | IATION | | NET BLOCK | |
|------------------------|--------------|---------------|-------------|---------------|-------------|----------------|-------------|-------------|---------------|-------------|
| | | | | | | Charge for the | | | | |
| FIXED ASSETS | As at | Additions | Disposals | As at | As at | Year | Disposals | As at | As at | As at |
| | 01.04.2012 | | | 31.03.2013 | 01.04.2012 | | | 31.03.2013 | 31.03.2013 | 31.03.2012 |
| (i) Tangible assets | | | | | | | | | | |
| Office Premises | 235,213,800 | 3,892,398 | - | 239,106,198 | 21,008 | 7,060,714 | - | 7,081,722 | 232,024,476 | 235,192,792 |
| Furniture & Fixtures | 6,052,481 | 7,951,128 | - | 14,003,609 | 3,425,938 | 411,791 | - | 3,837,729 | 10,165,880 | 2,626,543 |
| Office Equipments | 5,037,241 | 4,600,858 | 18,474 | 9,619,625 | 1,421,460 | 2,130,129 | 4,695 | 3,546,894 | 6,072,731 | 3,615,781 |
| Computer | 1,735,260 | 83,499 | | 1,818,759 | 1,022,071 | 223,593 | | 1,245,664 | 573,095 | 713,189 |
| Vehicles | 2,735,569 | - | 1,563,950 | 1,171,619 | 405,213 | 235,863 | 521,844 | 119,232 | 1,052,387 | 2,330,356 |
| | 250,774,351 | 16,527,883 | 1,582,424 | 265,719,810 | 6,295,690 | 10,062,090 | 526,539 | 15,831,241 | 249,888,569 | 244,478,661 |
| | (14,596,391) | (237,557,031) | (1,379,071) | (250,774,351) | (6,214,155) | (1,003,669) | (922,134) | (6,295,690) | (244,478,661) | (8,382,236) |
| (ii) Intangible assets | | | | | | | | | | |
| Computer Software | 1,065,430 | 13,750 | - | 1,079,180 | 475,659 | 207,069 | - | 682,728 | 396,452 | 589,771 |
| | 1,065,430 | 13,750 | - | 1,079,180 | 475,659 | 207,069 | - | 682,728 | 396,452 | 589,771 |
| | (1,230,515) | (7,875) | (172,960) | (1,065,430) | (442,738) | (205,867) | (172,946) | (475,659) | (589,771) | (787,777) |
| Total | 251,839,781 | 16,541,633 | 1,582,424 | 266,798,990 | 6,771,349 | 10,269,159 | 526,539 | 16,513,969 | 250,285,021 | 245,068,432 |
| | (15,826,906) | (237,564,906) | | (251,839,781) | (6,656,893) | | (1,095,080) | (6,771,349) | (245,068,432) | (9,170,013) |

Rupees

Bombay Chamber of Commerce and Industry Notes forming part of Accounts E - NON-CURRENT INVESTMENTS, At Cost – Unquoted

| At 003t - Oliquoted | | |
|--|------------|------------|
| | As at | As at |
| | 2012-13 | 2011-12 |
| | Rupees | _ |
| | Kupees | Rupees |
| Long Term Investments | | |
| Equity Shares | | |
| | 50,000 | 50,000 |
| The Bombay Licensed Measurers Limited | 00,000 | 00,000 |
| - | | |
| of Rs. 100 each | | |
| Government & Trust Securities | | |
| Government of India 8% Savings (Taxable) | | |
| Bonds, 2003 of Rs. 1,000 each | | |
| Bunus, 2005 01 KS. 1,000 each | 20,000,000 | 20,000,000 |
| | 20,000,000 | 20,000,000 |
| Other Investments | | |
| Deposits with Companies | | |
| Housing Development Finance Corporation Ltd. | - | |
| 5 1 1 | | 5,000,000 |
| Mahindra & Mahindra Financial Services Ltd. | | - |
| | 6,000,000 | |
| | 0,000,000 | |
| | 26,050,000 | 25,050,000 |
| | 20,030,000 | 23,030,000 |

F - LONG TERM LOANS AND ADVANCES

| | 1,797,010 | 555,985 |
|---------------------------------------|----------------------------|----------------------------|
| | 1,506,346 | 555,985 |
| Capital Advances Security Deposits | 290,664 | - |
| | As at 2012-13 Rupees | As at 2011-12 Rupees |

Bombay Chamber of Commerce and Industry Notes forming part of Accounts CURRENT ASSETS

As at As at 2012-13 2011-12 Rupees Rupees G (I) - Current Investments At Cost Unquoted Government and Trust Securities Goverenment of India 8% (Taxable) Bonds, 2003 of Rs. 1000 each 5,000,000 Other Investments **Deposits with Companies** 5,000,000 12,500,000 Housing Development Finance Corporation Ltd. 6,000,000 Mahindra & Mahindra Financial Services Ltd. 5,000,000 18,500,000 5,000,000 23,500,000 G (II) - Trade Receivables Unsecured, Considered Good Debts outstanding for a period exceeding six 1,017,698 758,317 months from the due date of payments 2,674,467 Other debts 2,964,682 3,432,784 3,982,380 G (III) - Cash and Bank Balances Cash and Cash Equivalents Balance with banks : -**On Current Accounts** 3,972,797 444.329 On Saving Accounts 213,737 55,104 On Deposit Accounts with three months maturities 108,584 30,353,322 Cash on hand 22,878 22,752 Cheques on hand 97,192 4,415,188 30,875,507 Other Bank Balances On Deposit Accounts with more than three months but less than twelve months maturities 25,263,674 7,800,000 On Deposit Accounts with more than twelve months maturities 2,500,000 2,200,000 On Deposit account pledged against Bank loan 45,147,579 45,147,579 Earmarked balance: DOE Commonwealth Study. 228,546 228,546 73,139,799 55,376,125 77,554,987 86,251,632

Bombay Chamber of Commerce and Industry Notes forming part of Accounts

G - CURRENT ASSETS

| | As at 2012-13 Rupees | As at 2011-12 Rupees |
|--|----------------------------|----------------------------|
| | | |
| G (IV) - Short Term Loans and Advances Unsecured, Considered good | | |
| Advances recoverable in cash or kind | 3,732,210 | 781,297 |
| Service Tax receivable | 257,606 | 286,528 |
| Advance Tax (net of provision) | 11,590,093 | 9,849,711 |
| | 15,579,909 | 10,917,536 |
| G (V) - Other Current Assets Interest accrued on bank deposits | | |
| · | 2,781,604 | 5,965,187 |
| Interest accrued on investments | 246,110 | 1,314,209 |
| | 3,027,714 | 7,279,396 |

| H -INCOME FROM SERVICES | 2012-13 Rupees | 2011-12 Rupees |
|---------------------------------|-------------------|-------------------|
| Membership Subscription | 35,624,812 | 31,419,609 |
| Certificate of origin fees | 23,757,185 | 21,780,541 |
| Secretarial Fees | 450,000 | 500,000 |
| Labour advisory fees | 4,143,814 | 4,315,663 |
| Arbitration Fees | 137,299 | 44,000 |
| Seminar and training programmes | 6,019,613 | 3,927,698 |
| Conference | 400,000 | 5,882,191 |
| Advertisements | 1,669,716 | 2,945,732 |
| Sale of in-house publications | 81,635 | 134,905 |
| | 72,284,074 | 70,950,339 |

Bombay Chamber of Commerce and Industry

Notes forming part of Accounts I – OTHER INCOME

| | 2012-13 Rupees | 2011-12 Rupees |
|--|-------------------|-------------------|
| Interest income : | | |
| Interest received on deposits with | | |
| Banks, Companies, etc | 9,937,055 | 19,629,838 |
| Dividend income : | | |
| Income from Mutual Funds | - | 515,848 |
| Profit on sale of investments (net) | - | 4,834,368 |
| Sundry Credit Balances Written Back | 1,532,327 | - |
| Excess Provision for expenses written back | 914,879 | - |
| Exchange Difference | 2,148 | - |
| Miscellaneous income | 144,629 | 64,541 |
| | 12,531,038 | 25,044,595 |

| <u>J – EMPLOYEE BENEFITS EXPENSES</u> | 2012-13 Rupees | 2011-12 Rupees |
|---|-------------------|-------------------|
| Salaries including ex-gratia Contribution to : | 28,154,673 | 25,806,366 |
| Provident and pension funds | 2,201,871 | 1,823,016 |
| Superannuation fund | 348,488 | 720,345 |
| Gratuity fund | 853,745 | 306,727 |
| Employees' Deposit Linked Insurance Scheme | 46,202 | 50,727 |
| | 3,450,306 | 2,900,815 |
| Staff Welfare | 1,205,947 | 914,813 |
| | 32,810,926 | 29,621,994 |

Bombay Chamber of Commerce and Industry Notes forming part of Accounts K - ADMINISTRATION AND OTHER EXPENSES

| | 2012-13 Rupees | 2011-12 Rupees |
|---|-------------------|-------------------|
| | | • |
| Electricity | 1,068,353 | 790,934 |
| Rent | 1,001,496 | 866,496 |
| Repairs and maintenance | 6,849,749 | 451,342 |
| Vehicle Maintenance | 458,905 | 320,522 |
| Insurance | 105,817 | 90,750 |
| Travelling and conveyance | 1,450,317 | 1,632,729 |
| Postage and courier | 478,548 | 371,025 |
| Telephone, fax and internet | 563,583 | 745,204 |
| Printing, stationery and xerox | 1,768,956 | 3,015,176 |
| Printing of in-house publications | 642,327 | 1,335,894 |
| Books and periodicals | 60,176 | 140,345 |
| Subscription | 430,170 | 1,539,539 |
| Professional charges | 4,453,800 | 1,776,403 |
| Auditors' remuneration | 74,000 | 179,500 |
| Public relation, reception and meetings | 7,011,816 | 11,604,468 |
| Loss on sale of fixed assets | 503,685 | 235,451 |
| Bank charges | 5,510 | 562,045 |
| Staff Recruitment charges | - | 705,344 |
| Donation | 100,000 | - |
| Miscellaneous expenses | 954,266 | 219,628 |
| | 27,981,474 | 26,582,795 |
| | | |
| L - Finance Cost | | |
| | 2012-13 Rupees | 2011-12 Rupees |
| | Rupees | Rupees |
| Interest on Bank loan | 4,487,174 | 164,522 |
| | 4,487,174 | 164,522 |

BOMBAY CHAMBER OF COMMERCE AND INDUSTRY

NOTES FORMING PART OF ACCOUNTS

M Commitments

Estimated amount of contracts remaining to be executed on capital account and not provided for, net of advances Rs. 56,26,201/- (Rs. NIL).

N Contingent Liabilities

- (a) Claims against the Chamber not acknowledged as debt Rs. 8,51,50,000/-(Previous year Rs. 7,62,00,000/-).
- (b) The Chamber has obtained registration under the service tax law w.e.f. 24.4.2011 and has been paying service tax on all applicable services being provided thereafter. The company, along with other Chambers of commerce has also represented to the Finance Ministry that the exemption granted vide section 94J of the Finance Act, 1994 should cover the period till 30.4.2011 rather than restricting the exemption solely to membership fees collected up to 31.3.2008. The Company is still awaiting a response from the Ministry.

The Chamber has recently received a Show-cause-cum-demand notice from the Service tax department, for the period October 2007 to March 2012 totaling to Rs. 2,51,12,501/- (October 2007 to March 2011 – Rs. 2,43,24,961/- and April 2011 to March 2012 (short-fall) – Rs. 7,87,540/-). The Chamber is in the process of suitably responding to the notice. Accordingly, the amount is being disclosed as contingent liability.

(c) The Director of Income-tax (Exemptions), Mumbai [DIT(E)] has withdrawn the registration granted under section 12A of the Income-tax Act, 1961 with effect from assessment year 2009-10. The Chamber has filed an appeal before the Income-tax Appellate Tribunal, Mumbai against the order of the DIT(E) which is pending disposal.

For the assessment year 2009-10, the Income-tax Officer (ITO) has made an assessment and raised a demand of Rs. 1,81,01,654/-. The Chamber has filed an appeal before the Appellate Commissioner [CIT(A)] against the aforesaid order which is pending disposal. The Chamber has not provided for incremental amount of Rs. 1,63,76,654 as it is contesting the matter. Of the demand of Rs. 1,81,01,654/- the Chamber has paid Rs. 90,00,000/-.

For the assessment year 2010-11, the ITO has made an assessment and raised a demand of Rs. 1,59,61,930/-. The Chamber has filed an appeal before the CIT(A) against the aforesaid order which is pending disposal. The Chamber has made a provision of Rs. 1,23,00,000/- in the books for the financial year 2009-10 relevant to assessment year 2010-11. The demand inter alia arises due to non-grant of credit of TDS and self-assessment tax amounting to Rs. 93,45,353/-. The Chamber has not provided for the incremental sum of Rs. 36,61,930/- as it is contesting the matter.

BOMBAY CHAMBER OF COMMERCE AND INDUSTRY NOTES FORMING PART OF ACCOUNTS

O Significant Accounting Policies

(a) **Basis of accounting**

Bombay Chamber of Commerce and Industry ("the Chamber") maintain its accounts on an accrual basis following the historical cost convention.

The Chamber is a "small and medium sized company" as defined in rule 2(1) (f) of the Companies (Accounting Standards) Rules, 2006 and accordingly, it has complied with the accounting standards to the extent applicable to such companies.

(b) Revenue recognition

- (i) Bills for membership subscription are issued on confirmation of continuation of membership by the member.
- (ii) Certificate of origin fee is billed on issuance of the certificate.
- (iii) Labour advisory services to members are billed on monthly basis.
- (iv) Arbitration fees are charged as per the applicable schedule of fees. The advance payments received from the parties to the dispute are appropriated on the basis of actual arbitral meetings conducted by the Arbitrator.
- (v) Advertisement income is billed on its release in the Chamber's publication.

(c) Employee benefits

- Short-term employee benefits
 All employee benefits payable wholly within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries and ex-gratia are recognised in the period in which the employee renders the related service.
- (ii) Post employment benefits
 - (1) Defined contribution plans: Superannuation Scheme, Pension Scheme and Employees Deposit Linked Insurance Scheme is the Chamber's defined contribution plan. The contribution paid/ payable under the scheme is recognised during the period in which the employee renders the related service.
 - (2) Defined benefit plans: The Employee's Provident Fund and Gratuity are managed by the respective Trusts and are the Chamber's defined benefit plans.

The Chamber contributes to the provident fund trust in accordance with the applicable law and rules and also reimburses the trust for any short fall/loss on investments.

The present value of the obligations for the gratuity is determined based on actuarial valuation using the projected unit credit method which recognises each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation.

The obligation is measured at the present value of the estimated future cash flows. The discount rates used for determining the present value of the obligation is based on market yields on Government Securities at the balance sheet date, having maturity periods approximating to the terms of related obligations. The fair value of the plan assets is reduced from the obligation to recognise the obligation on a net basis.

Actuarial gains and losses are recognised immediately in the profit and loss account.

(d) Fixed Assets

- (a) Capitalised at acquisition cost, including directly attributable cost such as freight, insurance and specific installation charges for bringing the assets to its working condition for use.
- (b) Expenditure relating to existing fixed assets is added to the cost of the assets where it increases the performance/life of the asset as assessed earlier.
- (c) Fixed assets are eliminated from financial statements, either on disposal or when retired from active use. Generally, such retired assets are disposed off soon thereafter.

(e) Investments

Long term Investments are carried at cost, after providing for any diminution in value, if such diminution is of permanent nature.

(f) **Depreciation**

(a) The Chamber has been providing for depreciation on the fixed assets on straight line method (SLM) at the rates and in the manner specified in Schedule XIV to the Companies Act, 1956, as amended from time to time. However, in respect of the following asset categories, the depreciation is provided at higher rates in line with their useful life.

| Category of Asset | Rate of Depreciation(% p.a) |
|----------------------|-----------------------------|
| Office Premises | 3.00 |
| Furniture & Fixtures | 10.00 |
| Office Equipments | 20.00 |

- (b) Computer Software is amortised over a period of five years.
- (c) Depreciation on assets added or deleted during the year is provided for on a *pro-rata* basis.

(g) Contingencies and events occurring after the balance sheet date

- (a) Contingencies (gains and losses) arising out of contractual obligations, are accounted only on the basis of mutual acceptances.
- (b) Events occurring after the date of balance sheet are considered, upto the date of approval of accounts by the Managing Committee of the Chamber, where material.

(h) **Foreign currency transactions**

- a) The reporting currency of the Company is Indian rupee.
- b) Foreign currency transactions are recorded on initial recognition in the reporting currency, using the exchange rate at the date of the transaction. At each balance sheet date, foreign currency monetary items are reported using the closing rate.

Exchange differences that arise on settlement of monetary items at each balance sheet date at the closing rate are recognized as income or expense in the period in which they arise.

BOMBAY CHAMBER OF COMMERCE AND INDUSTRY NOTES FORMING PART OF ACCOUNTS

- **P (1)** The Chamber has obtained a legal opinion that the provisions of Section 274(1)(g) of the Companies Act, 1956 would not apply to the Managing Committee of the Chamber, the Chamber not being a public company.
- P (2) Disclosure pursuant to Accounting Standard (A.S.) -15 (Revised) Employee Benefits.

(a) The principal actuarial assumptions used as at the balance sheet date for defined benefit plans are as under:

| | Particulars | 2012-13 | 2011-12 |
|----|---|---------|---------|
| a. | Gratuity (Funded) Discount rate as at 31 st March, 2013 | 7.95% | (8.60%) |
| b. | Expected return on plan assets as at | | () |
| | 31 st March, 2013 | 7.50% | (7.50%) |
| C. | Salary growth rate | 7.00% | (7.00%) |

- (b) The estimates of future salary increases considered in actuarial valuation take into account inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.
- (c) Contribution towards provident and gratuity fund for the year is as follows:

| | <u>Rupees</u> 2012-13 | <u>Rupees</u> 2011-12 |
|---|--------------------------|----------------------------|
| Employer's contribution (Provident Fund) Employees Contribution (Provident Fund) Reimbursement to trust on account of | 15,18,825 18,13,290 | (13,71,399) (16,53,999) |
| short fall/loss on investment (Provident Fund) Gratuity Fund contribution | 3,88,819 8,53,745 | (1,69,017) (3,06,727) |

(d) Contribution during the year is included in the profit and loss account as under :

| | <u>Rupees</u> 2012-13 | <u>Rupees</u> 2011-12 |
|---|------------------------------|--------------------------------------|
| Superannuation Scheme Employees Pension Scheme Employees Deposit Linked Insurance Scheme | 348,488 294,227 46,202 | (7,20,345) (2,82,600) (50,727) |

| P (3) | Additional information required under Schedule VI of the Companies Act, 1956 |
|-------|--|
| | (to the extent applicable): |

| | | Rupees | Rupees |
|-----|---|---------|------------|
| | | 2012-13 | 2011-12 |
| (a) | Auditors' Remuneration: | | |
| | (excluding service tax, where applicable) | | |
| | Audit fees | 50,000 | (40,000) |
| | Tax audit fees | - | (15,000) |
| | Taxation matters | 20,000 | (123,500) |
| | Certification | 3,000 | (-) |
| | Other Services | 1,000 | (1,000) |
| (b) | Expenditure in foreign currency | | |
| () | Others - Travelling | 128,630 | (48,020) |
| | Seminars | 379,540 | (-) |
| (c) | Earnings in foreign exchange | | |
| | Other Income – Seminars | 275,667 | (1,34,505) |

- **P (4)** This year, the Management of the Chamber has reviewed the useful life of certain classes of assets and has decided to revise (reduce) the same, based on wear and tear and technological obsolescence. The depreciation charge is more by Rs.50,27,711. As a result profit before tax is lower to that extend.
- **P (5)** The Company, having inadequate taxable income in the current financial year, is required to pay minimum alternate tax (MAT) under Section 115JB of the Income-tax Act, 1961. The provisions of the said Act permit the company to recover MAT paid out of future taxable profits of the Company (arising from those other than under Section 115JB) within a period of the following ten years. The Company has not recognized MAT credit at this stage, since there is no immediate convincing evidence of recoverability of the MAT credit in the near future.
- **P (6)** Figures for the previous year have been regrouped / reclassified wherever necessary.
- **P (7)** Figures in brackets are in respect of previous year.

Signatures to Notes to Accounts

As per our report attached.

SHARP & TANNAN Chartered Accountants Firm Registration No.109982W by the hand of UDAY KHANNA President

NEERA SAGGI Vice-President

R.D. KARE Partner (Membership No. 8820)

Mumbai, May 2, 2013 VIKAS GADRE Director General & Secretary

Mumbai, May 2, 2013